**JAY**

**SALES & INSURANCE & BANCA EMPLOYEE**

D.O.B.: 20-Jan-1988

Nationality: Indian

Location: Ahmedabad, Gujarat, India

Email: jay.383229@2freemail.com

# PROFILE

Mr. Jay is an accomplished sales and marketing personel with vast experience in insurance and sales industry. He being a hard working, have a good convincing power and good dedicated leadership skills to acquire a leading and challenging position with a prominent organization that helps in utlising and improving my skills in field of sales, marketing, insurance and hospitality too.

# OBJECTIVE

 To acquire a good position in a well established organization where I can dedicate my time and knowledge for the betterment of the organization and developing my career gradually.

# EDUCATION

**Intermediate: -** HSC-2005-GUJARAT STATE BOARD

**Matriculation: -** SSC-2003-GUJARAT STATE BOARD

# LANGUAGES

**Gujarati –** Mother tongue

**English,Hindi –** Excellent reading, writing and speaking

# SPECIALIZED SKILLS

* Distribution Management
* Continuous Process Improvement
* Vendor, Staff and Customer Relations
* Training and Leadership
* Lead Generation
* Cold Calling
* Sales & Marketing
* Life & General Insurance
* Systematic & Fund Investment Management

# PROFESSIONAL EXPERIENCE

 THE COUNTRY CLUB (INDIA) LTD: - 14-09-2012 to 31-07-2014

 I worked as a sales manager and also handled the business development for india’s one of the largest club and recreational facilities. I used to sell membership plans for all our domestic and international properties.

 HDFC LIFE: - 09-08-2014 to 25-01-2017

 I at HDFC Life worked as an agency development manager, used to manage agents and develop a link of business to convert and generate business of life insurance plans by HDFC LIFE.

 BIRLA FINANCIAL DISTRIBUTION LIMITED:- 25-02-2017 TO 15-02-2018

 I Worked as a Business development manager for the co. where in I used to get business and investment in our gold sip, it basically was a saving scheme which used people to save money in emi’s and get gold at the time of maturity. I with my hard work and dedicated work format was so praised that I was promoted as a Team Lead for BDM’s. We achieved a good target of few millions quarterly.

# OTHER INTERESTS

Travelling, Music, Internet Surfing.