Sait

Sales associate

Sait.383423@2freemail.com

Objective: - Enthusiastic and energetic individual seeking a sales associate position utilizing over 1 year GCC experience providing a positive shopping experience to diverse customers. Excellent track record of effective merchandise presentation, prompt and courteous customer care, persuasive selling skills and accurate transactions

**Experience**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **MH alshaya co LLC , Kuwait** | **NOV-2014 – SEPT-2015** |  |  |  |
| **Role: Sales associate** |  |  |  |  |  |
| **Brand: H&M** |  |  |  |  |  |
|  |  |  |  |  |
| Greeting customers, responding to questions, improving engagement | **Skills** |  |
| with merchandise. |  |  |  |
| Operating cash registers, managing financial transactions, and | \*Identify & Pursue New |  |
| balancing drawers. |  |  | Business Opportunities |  |
| Achieving established goals. |  |  | \*Team management |  |
| Directing customers to merchandise within the store. |  |
| Increasing in store sales. |  |  | \* | Negotiation and |  |
| Superior product knowledge. |  |  |  |
| Maintaining an orderly appearance throughout the sales floor. | persuasion |  |
| Introducing promotions and opportunities to customers. | \* | Self-motivated |  |
| Cross-selling products to increase purchase amounts. |  |
|  |  |  | and passionate to |  |
| **Gift gallery, INDIA** | **NOV-2015 – JULY-2018** | succeed |  |  |
|  |  |  |
| **Role: Counter salesman & Computer operator** | \* | Quick in |  |
| Handling walk-in customers |  |  | grasping new concepts |  |
|  |  | & ideas |  |  |
| Selling gifts items, greeting cards, playing games etc. |  |  |
|  |  |  |
| Arranging party orders for birthdays, anniversary and many more. | \* | Computer |  |
| Issue change, receipts, refunds, or tickets. |  |
| literacy and good |  |
| Redeem stamps and coupons. |  |  |  |
|  |  | keyboard skills |  |

* Count money in cash drawers at the beginning and end of shifts to ensure that amounts are correct and that there is adequate change.

|  |  |  |  |
| --- | --- | --- | --- |
| Make sales referrals, cross-sell products and introduce new ones. | \* | Negotiating, |  |
| Maintaining data in the system and invoicing. |  |
| good Judgment, decision |  |
|  | making skills. |  |

**Education**

* Higher secondary examination (commerce)

Board of higher secondary examination, government of Mumbai, India

**Courses**

* Government Diploma in MS Office from impact computers in year 2014

(MS word, MS excel, PowerPoint and internet)

**Achievement & Skills**

* Knowledge in operating system window and internet application
* Advanced user of MS Office application
* Excellent communication skills and interpersonal skills

**Strength**

* Highly motivated result oriented professional
* Excellent and strong analytical problem-solving abilities
* Good communication interpersonal and team work skills
* Ability to work under pressure meets tough dead and work independently

**Personal Profile**

Date of Birth : 02-01-1993

Nationality : Indian

Religion : Islam

Marital Status : Married

**Languages** **: English, Hindi, Urdu**

Visa Status :Visit Visa

**Declaration**

I hereby declare that all the above-mentioned information is true and correct to the best of my knowledge and belief