**JUSTICIA**

**EMAIL:** **justicia.383854@2freemail.com**

 **Post Applied for a** SALES LADY

. CAREER OBJECTIVE:

Seeking a position as a Salesperson at a reputable Firm utilizing skills in marketing and sales to exceed the company’s sales goals effectively

PERSONALSKILLS DETAILS

**KEY SKILLS AND COMPETENCIES**

* Able to engage and speak to customers.
* Superb people and sales skills.
* Customer service experience in a retail environment.
* Knowledge and experience in using computer systems.
* Communicating effectively and professionally.
* Can work at a sustained pace and produce quality work.
* PersonalHighly enthusiastic individual who has a strong desire and commitment to achieve both personal and professional goals.
* High energy levels.
* Physically fit and capable of repetitive bending, prolonged standing, twisting, stooping, squatting and climbing.
* Willing to take ownership of problems.
* Dependable and trustworthy.
* Willing to work late nights, overtime and weekends.
* Punctual and always on time for work.

AREAS OF EXPERTISE

Store Operations
Front-end operations
Merchandising
Retail operating standards

**PERSONAL INFORMATION:**

* Sex : Female
* Date of birth : 9th May 1989
* Nationality : : Nigerian
* Marital status : Single
* Religion : Christian
* Languages : : English – fluent (write speak & read)

**PASSPORT DETAILS**

* Place of issue : Umuahia
* Visa Status : Long term visit visa

**EDUCATION QUALIFICATION:**

Imo State University Owerri, Nigeria

Pitmans model secondary school

Jopolag model nursery and primary school .

**PROFFESSIONAL EXPERIENCE**

**MASSIVEVENTURES As Sales Lady 2014- 2018**

Responsible for ensuring that each customer receives the best service possible, and for assisting in the execution of all store initiatives that contribute to generating sales.

**Duties;**

* Responding quickly and resourcefully to customer requests or concerns.
* Using suggestive selling techniques to increase sales.
* Giving information to customers about products.
* Operating the till.
* Up selling and making recommendations to customers.
* Serving multiple customers in a short period of time.
* Carrying out re-merchandising, display, price markdowns duties.
* Accurately completing cash register transactions.
* Receiving store deliveries.
* Representing the store in a professional and positive manner.
* Creating and maintaining long-term relationships with regular customers.
* Assisting in all store administrative tasks.
* Taking care of the customers’ needs while following company procedures.
* Executing marketing and visual merchandising initiatives.
* Occasionally opening and closing the store.
* Organizing the display of merchandise.
* Assisting customers with choices by providing them with information about products.
* Participating in physical inventory counts.
* Adhering to all store retail policies and procedures.

**HOBBIES:**

Driving, Research and net Surfing, Football game, cooking, Travelling and Meeting New People.

**DECLARATION:**

I hereby declare that the above information is true and correct to the best of my knowledge and believe.