**SANDEEP**

**BUR DUBAI**

**DUBAI**

E: [sandeep.384518@2freemail.com](mailto:sandeep.384518@2freemail.com)

**Visa: On Visit**

**OBJECTIVE**

To work in a position where I will increase gains in profit performance, revenue growth and market share by using my expertise and skills in sales management and marketing drive.

**PROFILE SUMMARY**

Qualified sales representative, have been in the pharmaceutical industry for 7 years and has proven sales experience. Excellent communicator with negotiation and persuasion skills that reliable, driven to succeed. Well versed with sales techniques, developing of market and business oriented strategy.

**STRENGTH**

* Ambitious and highly motivated to meet the demands of the job
* Excellent skills in marketing and business development
* Experienced in managing sales in various hospital and chemist outlets and renowned brand
* Have a track record of getting results and generating sales and improve the service offered
* Able to identify and develop new business opportunities
* Exceptional communication skills
* Good time management skills
* Able to work under pressure and with no supervision at all
* Skilled in various computer programs in sales and marketing
* Previous experience working in competitive markets and delivering results
* Great troubleshooting and problem-solving skills

**EXPERIENCE**

**Business Executive March 2018- Oct 2018**

**Eris Life Sciences Pvt Ltd**

**Business Head May 2017- Feb 2018**

**Lloyd Health Care Pvt Ltd**

**Professional Sales Officer April 2013 – April 2017**

**Macleods Pharmaceuticals Pvt**

**Business Development Executive June 2011 – March 2013**

**Panacea Biotech Pvt Ltd**

**JOB PROFILE**

* Represented the company in multi specialty doctors and health care staff
* Communicating any new products to our customers
* Giving effective client demonstrations
* Keeping follow-ups with customer for queries
* Boosting sales in my territory every month
* Successfully launched new brand with top selling brand in my territory
* Increased product portfolio sales by identifying opportunity
* Increased Customer base with business
* Increased Market share month on month
* Handled more than hundred brands with well prepared product mix
* Researching the market on a regular basis for related products
* Liaising with the suppliers in order to make sure that existing orders increase

**EDUCATION**

Master Business Management

Specialized In Operation Management

Sikkim Manipal Distance University 2013 – 2015

Bachelors of Business Management

Specialized In Marketing Management

University Of Mysore 2008 - 2011

**PERSONAL DETAILS**

Civil Status : Unmarried

Date Of Birth : 25-05-1990

Nationality : Indian

Languages : English (Speak, Write)

Hindi (Speak, Write)

Kannada (Speak, Write)

Tamil (Speak, Write)

Hobbies : Reading books, Travelling

Date: **(SANDEEP)**