

**KACEM**

**Summary:**



A highly motivated , confident account Sales assistant with exceptional multi-tasking and organizational skills , having extensive experience of indentifying the needs of corporate customers and I have a great personality that engages customers , a professional telephone manner and superb negotiating skills

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**skills:**

* able to easily build a rapport with customers
* have fit measurement experience
* good people skills and able to work as part of team
* able to commit to working weekends and evenings on long-term basis .

**Personal skills**:

Attention to detail Influencing skills Articulate

**Experience:**

**2016 – 2017 : h&m store Algiers**

sales associate

responsible for being the Face of the company and making sure customers enjoy their shopping , deal with customers refunds courteously and professionally

**Areas of expertise:**

Cash management Operating tills Stock management Checking deliveries Supervising Customer interaction Giving product advice Health & safety procedures

**2011-2012 Sweden oriflame cosmetics**

Sales associate

help customers to find the product that meet their need for both women and man , advise costumers on the best product

**2013-2015: petroleum products naftal Algeria**

sales manager

manage sales in family company , achieving growth and hitting sales targets by successfully managing the sales team , designing and implementing a strategic sales plan that expands company's customer base and ensure it's strong presence .

**Professional:**

First aid Qualified English speaker Arabic speaker French speaker

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**Personal details:**

Kacem

Email:

[Kacem.386239@2freemail.com](mailto:Kacem.386239@2freemail.com)

Driving license: yes

Nationality : Algerian

**2015-2016 : CALL CENTER AGENT MOBILIS ITISALAT AL DJAZAIR**

Tasked with answering projecting and professional company image through phone interaction , main duties include answering customer enquiries , resolving their problems , up selling and making appointments for engineers .

**Education:**

2012 – 2016 abou alkacem saad allh algirs -2- university .

library science , library and data technology.

2015 – 2016 computer science training by the authority of arees university

information and communication , radiophonic and television presentation .

2016-2017 certificate of achievement

Green entrepreneurial.