

**ADEWALE**

**Email:** [**adewale.387667@2freemail.com**](mailto:adewale.387667@2freemail.com)

**OBJECTIVES:**

To seek a successful and a challenging career in a growing organization where I can contribute effectively and emerge as the most preferred service provider through integrity and superior value creation .

Have a strong determination to meet high standard energy to handle pressure responsibilities responsible and flexible writing to accept constructive Criticism

Highly motivated goal oriented and customer Oriented .Highly Reliable punctual Honest and Hard Working.

**PERSONAL INFORMATION**

Date of Birth : Dec 03 1985

Gender : Male

Marital Status : Single

Nationality : Nigerian

Language known : English (Basic Arabic)

**EXPERIENCE**

**Department of Finace ,Adudhabi Customs, May 2016 - Till date**

**Position: Custom Assistance**

**Job responsilities:**

**.** Conveying lugges from a spot to a search designator area

**.** Checking of goods brought by the travellers

**.** Entry of data into the computer

**.** Ensuring the travellers maintain a well organised qeue

**Fidelity Computers and softwares , May 2014- Aug 2015**

**Position: Sales Engineer and Customer Service**

**Job Responsibilities:**

* Attending to all general issues brought by the cutomers
* Attracts potential customers by answering product and service questions; suggesting information about other products and services.
* Opens customer accounts by recording account information.
* Maintains customer records by updating account information.
* Present, promote and sell products/services using solid arguments to existing and prospective customers
* Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
* Establish, develop and maintain positive business and customer relationships
* Reach out to customer leads through cold calling

**Shoprite Mall, Lagos, Nigeria Feb2013 –Jan 2014**

**Position: Sales and Customer Service**

**Job Responsibilities:**

* Greeting customers coming to the shop warmly with a smile
* Demonstrate product warrantee information
* Assist customers in selecting shoe products
* Provide information regarding product features and prices
* Provide customers with information regarding discounted or promotional products
* Assist in packing purchases and ensuring that they are delivered in a time-efficient manner
* Assist in replacing, exchanging or returning products
* Process sales reports and related records

**EDUCATION**

Completed Higher National Diploma in Computer Engineering

Completed Diploma in Graphics design

Completed Diploma in Web design

**SKILLS**

* Strong Team Player
* Self-motivated
* Understands conflict management
* Confident in handling new tasks
* Flexible in assignments
* Attentive to detail
* Able to work under tight deadlines
* Excellent Negotiation skills