**CURRICULUM VITAE**

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**GAJENDRA**

**B.E.-MECHANICAL ENGINEER**

**Email:** **gajendra.388023@2freemail.com**

**Career Objective**

To obtain a position as an active employeein a growing, reputable company where I can contribute my experience,proactive attitude, and positive atmosphere to help improve the company and myself.

Academic Qualification

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Course** | **University**/**Board** | **Institute** | **Year Of Passing** | **Percentage** |
| B.E(Mechanical Engineering) | Solapur University | SIETC,AKLUJ | 2016 | 70.43% |
| Higher Secondary | Maharashtra | R.J.THAKUR COLLEGE | 2009 | 63.00% |
| SSC | Maharashtra | LITTLE FLOWER HIGH SCHOOL | 2007 | 74.30% |

**Work Experience**

* Company Name: - San Air Tools Pvt. Ltd.
* Dist. Position: - Production, Quality, Design &Sales Engineer.
* Duration :- From June 2016 to April 2018
* Company Name: - Sunrise Engineering Solutions.
* Dist. Position: - MechanicalSales Engineer & Business Development Executive.
* Duration: - From April 2018 till present.

**Roles & Responsibilities**

* Roles in San Air Tools Pvt. Ltd. :
* Create 3d model for customer according to client requirement.
* Create drawings for manufacturing team with BOM.
* Check the final product & send for dispatch.
* For Pneumatic Motors & Vibrators I used to check the Rpm , Frequency, Material quality, any leakage is there in the product or not.
* Handling manpower on shop floor around 15 to 20 peoples.
* Coordinate with vendors & suppliers for raw materials and other accessories.
* Generate leads through India mart & do calls to customers.
* Visit at clients place if necessary to identify the nature of products.
* Coordinate with client with initial stage about their requirement.
* Also would clarify the customer’s queries according to their requirement.
* Roles in sunrise engineering solutions:
* Generate new enquiries for detailing & designing works from EPC Companies.
* Get enquiries from existing parties.
* Create quotes & finalizing it.
* Visiting customer to gather customer requirement and generate new orders .
* Generating Weekly and Monthly Sales Report.
* Responsible for developing new customer base for SES product range.
* Planning technical visits to customer to improve business and promote the use of other products.
* Maintain all documents as per ISO & TS 16949 Standards.
* Payment follow-up with the Vendors as well as with the customers.
* Generating performance report through sales figure.
* Follow up with clients for payments.
* Visit two to three new or existing clients in a week in or out of state.

Achievements andExtra-Curricular Activities

* Published A Paper In International Journal For Heat Enhancement.
* 1st Ranked Achieved In Quiz Competition For National Level.
* Created new stirring system for BASF Chemicals which is fully automated & flame proof.
* Developed a new two stage planetary pneumatic geared motor.

Area ofInterest

* + Manufacturing Technology.
	+ Automobile Industries.
	+ Sales & Marketing.
	+ Project operations in EPC Companies.

**Software Proficiency**

* + Software Known: AUTO CAD, SOLID WORKS.
	+ Office Suite:Microsoft Office.

**Personal Trait**

* + Creative and Logical.
	+ Problem Solving Ability.
	+ Ability to Rapidly Build Relationship and Set up Trust.
	+ Co-Operative and Keen Observer.
	+ Good listening skills.
	+ Eager to learn new things.

**Industrial Training:**

* AIR INDIA- Base Maintenance Dept.

**Hobbies**

* Playing Rubik’s Cube.
* Teaching
* Swimming.
* Playing Games on Pc.

Personal Profile

Date of Birth **:** 03/06/1991.

Gender **:** Male.

Marital Status **:** Single.

Languages Known **:** English, Hindi and Marathi.