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**DAVY**

Email : davy.388087@2freemail.com

## Objective: Seeking a promising career that provide an opportunity to apply and enhance my current skills, acquire new skills and contribute constructively to the organization, I work for.

##

**PROFESSIONAL EXPERIENCE**

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| 1. Worked as Business Development Associate in Think and Learn Pvt Ltd (Byju’s Learning Application) from 12/10/2017 to 12/12/2018* Responsible for identifying all new business opportunities.
* Worked as part of a team that developed new methods for expanding business into a new geographic territory.
* Assisted in developing comprehensive call lists that would eventually be utilized by the sales staff.
* Responsible for logging all new customer inquiries and passing those inquires on to the sales staff.
* To convert the leads to sales through proper sales pitch and through direct sale conduction
* Worked as a team player to meet the monthly and weekly targets.
* Worked around the clock to achieve the team targets and requirements.
* Fixing appointments with the customers and to make it a prime prospect to generate revenue.
* Managing and coordinating the leads.
* Being a part of the entire sales process from generating the leads to the closing part.
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2. Worked as Production Engineer at KITEX GARMENTS LTD,Ernakulam,India

 from 06/02/2017 to 04/10/2017

* Resource planning and optimization
* Manpower allocation
* Trouble shooting and Diagnostics
* Scheduling
* Demonstrated excellence in team building
* Problem solving and analytical thinking skill

3. Worked as Production planning and control engineer trainee for 6.5months in APOLLO TYRES .LTD Thrissur,Kerala.

* Meet monthly production ticket provided by SCM
* To plan plant operation to meet Market requirement
* Ensure the availability of input material for section wise production
* Minimise set up changes and take immediate response to enhance production
* Daily loss analysis to initiate correction and corrective actions
* Hands on experience as a key user in SAP PP(Production planning)module

**ACADEMIC QUALIFICATION**

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| COURSE | GROUP | INSTITUTION | BOARD/ UNIVERSITY | YEAR OF PASSING | MARK (%) |
| B.tech | Mechanical Engineering | Vidya Academy of Science and Technology,Thrissur | University Of Calicut | 2015 | 76.4 |
| 12TH | Maths,Biology | St Thomas college H S SThrissur | H S E | 2010 | 91 |
| 10TH  | Science | St Joseph H S S KuriachiraThrissur | State | 2008 | 94 |

**CERTIFICATIONS &AFFILIATIONS**

* Certification in ASNT NDT Level II (RT, UT, LPT, MPT)
* Certification in Quality control & Inspection
* Certification in Piping and Pipeline Engineering
* Certification in Power Plant Engineering
* Certification in Structural Engineering
* Certification in Industrial and Construction safety
* Certification in Ducting Engineering

**TECHNICAL KNOWLEDGE**

* Knowledge in Reading Pipe & Instrumentation Diagram
* Knowledge in Welding Technology and Inspection
* Radiographic Films Testing Interpretation
* Knowledge in Industrial & Construction General Safety

**COMPUTER KNOWLEDGE**

* Auto cad
* Inventor
* MS Office

**ACADEMIC PROJECT**

 **Main Project :Design & Fabrication Of Mechanical Walking Robot**

 In this project we created an eight-legged robot based on KLANN mechanism which has resemblance to a spider and has an advanced way in robotics on octa-pedal locomotion.

 **Mini Project :Vertical Axis Wind Mill on Highways**

 The aim of this project was to study the advantages of Vertical axis wind mill over Horizontal axis wind mill.

**ACADEMIC SEMINAR PRESENTED**

Seminar Topic : Electric Propulsion System For Spacecrafts

**PROFESSIONAL TRAINING ATTENDED**

* Participated in CALIBER UPGRADATION WORKSHOP by Trichur Management Association
* Participated in M’Power training workshop program
* Participated in INFOSYS Campus connect program

**INDUSTRIAL TRAINING ATTENDED**

* Six day training at Kerala State Road Transport Corporation, Regional Workshop, Aluva

**PERSONAL INFORMATION**

Nationality : Indian

Religion : Christian

Marital Status : Single

Date of Birth : 06/08/1992