# JINEESH

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**Visit visa till March 12, 2019 Dubai**

# PERSONAL PROFILE

**A Master of Business Administration (MBA) graduates from University of Bedfordshire, United Kingdom.** During my master’s I positively combined my studies with work and other commitments showing myself to be self-motivated, organized and capable of working under pressure.

I have acquired skills and knowledge essential for managing key areas in an organization, enjoy working

in my own initiative as well as in a group. I try to learn something new from every experience because I believe there is always room for self-improvement both personally and

professionally.

# WORK EXPERIENCE

**2016-2018 – Sales and Marketing Executive** at **RAAF Kerala, India**

* Conducting weekly Business Development meeting with the team.
* Conduct market research and identify new opportunities.
* Create new promotional strategies to increase the overall business.
* Bring in new innovative ideas to lead the market.
* Managing social media promotion activities.
* Daily Reporting to the Director.

# 2014-2016 – Sales and Marketing Executive at Aqua Business Consultant Ltd, UK

* Building business relationship with current and potential clients.
* Identifying, qualifying, and securing business opportunities.
* Answering and responding to client’s questions and proposals.
* Making multiple outbound calls to potential clients.
* Demonstrates the services to the clients.
* Schedule the appointments and meetings as necessary.
* Researches client base to find new types of customers and sells to them accordingly.

# EDUCATION AND QUALIFICATION

* **MBA** in Finance in the year of 2016 from University of Bedfordshire, United Kingdom.
* **BCom** the year of 2011 from Periyar University, India.
* Higher secondary education done in the year 2006.
* Diploma in Restaurant Management in the year of 2007 from Ministry of HRD India.

# SKILLS

Time management, Problem handling skills, Organization and management skills, improved team working, ability to priorities my workload under pressure, Strong management and organizational skills.

# PROJECT

Dissertation: Measuring post-merger and acquisition financial performance of TATA and Jaguar Land Rover UK.

# ACHEIVEMENTS

* Won first prize in teaching presentation in the first practice week during the MBA course at the University of Bedfordshire.
* Won second prize in consultancy project presentation in the second practice week during the MBA course at the University of Bedfordshire.
* Won first prize in airline simulation in the fourth practice week during the MBA course at the University of Bedfordshire.

# PERSONAL INFORMATION

Name : Jineesh

Date of Birth : 07/11/1988

Gender : Male