CURRICULUM VITAE

Badmus

PERSONAL PROFILE

Email: BADMUS-389905@2freemail.com

PERSONAL DETAILS

Date of Birth:	27th November. 1982
Sex:	Male
Nationality:	Nigerian
Position Applied:	Sales

APPLYING FOR SALES

CAREER OBJECTIVES

Looking for a salesperson position with a company that will provide career growth and the ability to use sales expertise, passion, and customer service skills.

A talented sales professional with skills and experience in business and customer service seeking a career with a dynamic environment where I can learn new things and get a chance to realize my potentials as a salesman. By being an asset to the company and helping the company to attain pinnacle of success

PERSONAL SKILLS:

- ✓ Excellent negotiating and skills resolving conflict
- ✓ Strong professional communication skills
- ✓ Intimate understanding of business and marketing processes
- ✓ Ability to learn product knowledge quickly and relay this complicated information to customers
- ✓ Problem solving, critical thinking and analysis
- ✓ Extensive history using phone and email professionally
- ✓ Familiar using office equipment effectively
- ✓ Ability to up sell on the majority of orders
- ✓ Strong time management abilities
- ✓ Implement standard closing techniques

EDUCATIONALQUALIFICATION:

- First School leaving Certificate 1996
- National Examination Council (NECO) 2006
- Kwara State Polytechnic (O.N.D) 2009
- Kwara State Polytechnic (H.N.D) 2013

ACHEIVEMENT

- Made upsale by 75 percent at the Eko hotel's restaurant in 2016

WORKING EXPERIENCE:

COMPANY: **TECHNO FAB ENGINEERING, UMM AL QUWAIN, UAE**
POSTION: **STOREKEPPER**
DURATION: **2 YEARS**

COMPANY: **SADA CRUZ HOTEL JIKWOYI FCT ABUJA NIGERIA**
POSTION: **SALES REPRESENTATIVE**
DURATION: **2 YEARS**

COMPANY: **JETHRO PHARMACY AND SUPER STORES ASOKORO ABUJA NIGERIA**
POSTION: **SALESMAN**
DURATION: **1 YEAR**

DUTIES RESPONSIBILITIES

- ✓ Ensure high levels of customer satisfaction through excellent sales service
- ✓ Assess customers' needs and provide assistance and information on product features
- ✓ Welcome customers to the store and answer their queries
- ✓ Follow and achieve department's sales goals on a monthly, quarterly and yearly basis
- ✓ Go the extra mile" to drive sales
- ✓ Maintain in-stock and presentable condition assigned areas
- ✓ Actively seek out customers in store
- ✓ Remain knowledgeable on products offered and discuss available options
- ✓ Process POS (point of sale) purchases
- ✓ Cross sell products
- ✓ Handle returns of merchandise
- ✓ Team up with co-workers to ensure proper customer service
- ✓ Build productive trust relationships with customers
- ✓ Comply with inventory control procedures
- ✓ Suggest ways to improve sales (e.g. planning marketing activities, changing the store's design)

LANGUAGES

✓ **English** **Fluent**

DECLARATION

I, Badmus . Declares **that the information presented above is strictly binding on to me.**

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Office No. 208, Nasser Lootah Bldg., Above Brands for Less, Near Pakistan Consulate, Burjuman Metro Station

Registration No. 389905 Name: Badmus Jelili Adenuyi

Jobs Applied: Salesman

Nationality: Nigeria Visa Type: Visit visa

Last Salary: 1500 Expected Salary: 3000

WhatsApp Mobile Nos: +971522400482 / +971527308446

How did you came to know about us? I got the Informatn from A friend

Date: 8-04-2019 HR Assistant: Priya Ref No. 58