**RESUME**



**VIJAY**

**Email:** [**vijay-392674@2freemail.com**](mailto:vijay-392674@2freemail.com)

**Dubai, UAE**



**Career Objective:**

Obtain a position that will enable me to use my strong **sales** and **marketing / Home** **Appliance Technical Support Executive,** background and abilities to work well withpeople, in customer service industry with pleasing personality by maximum utilization of my capabilities.

**Summary of Qualification: -** Graduated inMath’sand skilled with Windows, MS-Office(Word, Excel, PowerPoint, and Access) Networking, Internet Concepts and Hardware.

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| **Skills:** |  |
| **** | Strong communication skills |
| **** | Team player |
| **** | Strong analytical skills |
| **** | Convincing ability |
| **** | Willingness to learn |
| **** | Strong interpersonal skills |
| **** | Customer Services |

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| **** Home Appliances Technical Knowledge | |  |
| **Experience:** | |  |
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|  | | (Oct 2018 to June 2019) |
| **Position:** Services Advisor–Home Appliances & Entertainment. | |  |

**Position:** Indoor Sales Executive / Demonstrator (July 2004 to Sept 2018)

(LG, Sony, Samsung, Whirlpool, Panasonic.)

**Responsibilities:**

* Extensive experience in sales marketing research and analysis
* Knowledge of home appliances demonstration and installation
* Ability to work individually as well as in a team.
* Great multitasking and troubleshooting, able to prioritize effectively in order to meet deadlines.
* Fast learner, able to learn new systems and tools and work with them.
* Installation, configuration, LG home appliances and any other electronic products
* Well experienced customer managing.
* Ability to diagnose in the very critical problem and provide support and solution to the customers.
* Gaining customers and retaining them based on warranties or guarantees
* Analyzes the competition to create a plan for engagement to market the product
* Makes product appeal to the target market
* Support and trained junior sales executive to communicate with customer
* Attending after sales services.

**ASSIGNMENTS HANDLING:**

Independently demonstrate, handled Installation, commissioning and maintenance of all LG, Sony, Panasonic Samsung, Whirlpool Products.

**Qualification:**

* **Bachelor of Science** in Mathematic fromGovernment men’scollage kumbakonam,Tamilnaidu, India
* Windows MS-Office (Word, Excel, PowerPoint, and Access) Basic, Internet Concepts and Hardware.
* Hardware Training Course – Global Computer System, Kumbakonam, Tamilnaidu, India.

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| **Personal Detail:** |  |  |  |
| Sex | | **:** | Male |
| Nationality | | **:** | Indian |
| Religoin | | **:** | Hindu |
| Languages known | | **:** | English, Tamil. |
| Visa Status | | **:** | Visit visa valid till 25-09-2019 |