PERSONAL DETAILS

Date of Birth : 02/10/1986

Nationality : Uganda

Marital Status : Single

Visa Status : Visit Visa

LANGUAGES KNOWN

* English Arabic

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**AISHA**



**Email:** **aisha-393855@2freemail.com**

**Dubai, U.A.E**

**CAREER OBJECTIVES**

Working in a challenging environment where I can utilize my skills in the field of information technology while enhancing the company's productivity and reputation, as well as gaining more experience and build a long term career.

**EXPERIENCE**

2016 TO JAN 2019.

POSITION HELD; SALES REPRESENTATIVE/MAKEUP ADVISOR

DUTIES:

* Computing and verifying customer data.
* Presentation of products to customers.
* Organizing of display merchandise.
* Explain products’ value and capabilities to customers
* Process payments in terms of cash, checks and credit cards
* Verify the validity of paper money and credit cards
* Maintain stocks and inventory
* Stock shelves with appropriate products and ensure correct price tagging

2014 **–** 2015.

SALES REPRESENTATIVE

* Provide direct customer services by informing them of products and services
* Ensure that customers are directed to the appropriate aisle
* Identify sales opportunities and follow up on existing accounts for

business development

* Create and execute appropriate strategic plans to bring in more business
* Research sources in order to develop new business connections
* Make cold calls to prospective clients and inform them about new

products and deals

* Conduct market research to identify trends and manage sales activities

accordingly

* Meet individual and company sales targets
* Promote new products to walk-in customers and record orders

2012 **–** 2013..

POSITION HELD; CUSTOMER SERVICE.

DUTIES:

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Update the company database by inputting information

Collaborate with the sales team to develop efficient methods for handling issues with larger revenues customers

* Work on special short term project to offer customized support for new products and products at end of life
	+ Monitor the customer satisfaction levels and develop methods for increasing them
		- Assist in creating ways for delivering excellent customer service to irate or problematic customers

**SPECIAL SKILLS**

* Team work- can make effective contribution as both a team member and team leader in different projects.
* Communication skill- can demonstrate oral and written communication skills at work place and business management.
* Cosmetologist - Analyze patrons' hair and other physical features to determine and recommend beauty treatment or suggest hair styles.

**EDUCATION**

* DIPLOMA IN BUSINESS ADMINISTRATION BUSOGA UNIVERSITY 2007 –2009
* COSMETOLOGY CERTIFICATE MERCY TECHNICAL INSTITUTE 2011 – 2012
* UCE & UACEIGANGA PROGRESS SEC SCHOOL
* 2001 -2006

**Declaration**

I hereby declare that the above information is true to the best of my knowledge and belief and nothing has been concealed or distorted.

**AISHA**