**Bekzod**

Bekzod-394405@2freemail.com

Date of birth and place: 07 August 1999, Uzbekistan

Summary



Ambitious & organized Professional with more than 2 years’ experience in Sale/Commercial/Customer Service with proven track of record within fast moving environment. Well versed in lead generation, operation management , and new business development. Accomplished inconsistently overachieving production and sales targets. Looking forward to take the career to the next level with respected organization.

Skill Highlights



* Excellent Customer services skill
* Time management skill
* Grasping new knowledge quickly
* Team player
* Telephone and communication skills
* Problem solving skills

Work experience - 09/2015 to 05/2019



**Sales Associate**, Uzbekistan

* Exceeded sales goals and market competitions through affective negotiation of product and material pricing, freight delivery rates and employee payment terms
* Maintained and organized a customer database of over 600 clients nationwide
* Established critical alliance with five main integration partners within two-month period
* Reached out to accounts on frequent basis to check on satisfaction and increase revenue
* Strengthened branding initiatives by serving on numerous committees to maximize outreach
* Communicated with customers as soon as issues arose to immediately determine resolution before problem escalated
* Boosted sales numbers with proactive account servicing and diligent relationship- building

Education



Vocational College of Construction and Public Economy majoring **Computer Information Systems** (2014-2017) Andizhan, Uzbekistan

Languages



English: fluent

Russian: fluent

Uzbek: native

References



Available on request

