# Siddhant

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**Ajman, UAE**

**Career Objective**

To carry out delivery responsibilities, where my skills would be effectively utilized for professional growth and gives an opportunity to contribute constructively in building effective team*.*

**Domain: Banking, Healthcare, Ecommerce, Finance,**

# Summary:

Talent Acquisition (C2H & Permanent) , Recruitment Consultant, Business Development professional with over 6+ years of experience in Recruitment. Solid background in Recruitment, Business Development, Employee Management, Vendor management, Stakeholder Management, Leadership hiring, Team Management, Background verification.

Client Worked With:

**Tech Mahindra, IBM, Accenture, JP Morgan, RBS, Wipro, Amazon**

**Leadership Hiring: Head of Data Science, Head Business Development, Infrastructure Head, Azure & AWS architect, Business Intelligence head, Marketing head, Technical Architect, Engineering Manager, Product head, Delivery head**

# PROFESSIONAL EXPERIENCE:-

Aug 2018 to April 2019

We are a global commerce service provider that delivers market-changing strategies to the world’s leading brands. Salmon is a new global eCommerce consultancy that brings strategic clarity, tech know-how and creative inspiration to help organisations deliver winning commerce capabilities across digital channels: marketplaces

March 2015 to July2018

Our family of BOLD solutions helps jobseekers and employers. Our online destinations provide

unique solutions that help people find jobs, and employers find people. Each one of our unique

brands is dedicated to making a meaningful, positive impact on the lives and careers of our

customers, and our hard-working employees.

(September ’2014- Feb ‘2015)

Optimizing the performance in terms of cost, cycle time, service and quality, ensuring quick response to customers’ needs.Realigning the conventional approaches and modernizing business processes to solve problems and “think big”.Adding new functionalities and capabilities for incremental improvements and not radical system replacements.

# (March’2013-July 2014)

# We are a global provider of HR Outsourcing services. Headquartered in CA, USA, we work closely with you to understand your needs and apply best practices to implement, manage and support your technology needs.We a certified partner of Microsoft, IBM, Oracle, FireHost and other technology leaders, understand our responsibilities and hence follow the best practices in order to deliver best and on-time services to you.

# TECHNOLOGIES HIRED ON (Till Date):-

# Business Development,Infrastucture Head (Azure, AWS), Legal Associate, Sales head, Data Scientist (Machine learning, AI),  UI & UX, Architect, Java, Microsoft Technologies (Asp.net, SharePoint ), Devops, Meanstack, Customer Support

# Few Achievment’s FOR Client :

* + Created New Team for Data Scientist (Machine Learning, NLP) , Meanstack ,BIG Data technology like Hadoop and Python from Scratch (Developers, Lead, Architect, Engineering Manager within “TAT”)
  + Created New Mobile Team Like IOS & Android from Scratch (Developers, Lead, Architect,

Engineering Manager within “TAT”)

# Initiatives & Achievements:-

* More than 90% of conversion rate (Offered to Onboard) by running pre-hire programs with involvement of business.
* Kicked Off and build engineering teams for new business units from scratch.

# Awards: -

* Awarded with HR Excellence for front ending the Recruitment Efforts for BOLD Technology for planning and execution.
* On the spot HR Award for providing critical support to the Cloud Business.

# The key job responsibilities include the following:

Experienced Technical recruiter & generalist supporting the organization’s recruiting program. Working with business leaders to gather and compile hiring needs. Implement the annual hiring plan and recruiting strategies that support the organization’s growth plan. Partners with business leaders, practitioners, professional organizations, and key external partners.

* Manage and implement the overall recruiting processes, including interviewing and selection activities.
* Build strategy and plan strong pipeline of future recruits in consultation with heads of different Business Units for effective recruitment.
* Enable growth of new business units by implementing aggressive recruitment plans.
* Collaborate with business leaders to assess needs, develop strategy, and implement work-plans to meet the needs of various practice areas
* Communicate progress to business — coordinate ad hoc reporting regarding recruiting
* Understand the technicalities of the requirement and accurately assess and analyze the

requirement’s needs and objectives.

* Responsible for Leadership Hiring (Technical Architect, Infrastructure Manager, Solution Architects, VPs, level positions) and active participation in Campus Hiring activities.
* Identifying sourcing strategies and target companies.
* Sourcing & screening profiles from job portals, company database and employee referrals.
* In Loop with the business recruitment team, to improve the quality of resumes
* Identifying the grey and difficult areas of critical requirements and initiate necessary changes
* Plan and work for event mode of hiring, create pipe, schedule interviews, and close the hiring loop.
* Interact with hiring managers for the requirement numbers for each quarter and the closures.
* Offer drafting, sending the breakup to the candidate, updating the offer in the internal tool, Offer release etc
* progress

*Resume of* ***Siddhant***

**Skills: Agile, Kanban**

**Academic Qualification**

* **B.Tech,Electronics & Communication engineering from** ICFAI University 2011 (60%).

**PERSONAL DETAILS:**

Date of birth : 30th Sept 1989

Marital Status : Married

**Have Passion for:** Cooking, Driving & Cricket