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| CURRICULUM VITAE |

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| **DEEPAK** **Address:** Sharjah (U.A.E.)**E-Mail** **deepak-394703@2freemail.com****Personal Profile:**Date of Birth: 6, August, 1996 Gender: MaleNationality: IndianVisa status: Visit visaMarital Status: UnmarriedLanguage known: English, Hindi And Punjabi.**About My Self:** I aspire to do justice to my work. I believe that honest efforts for doing a work never get wasted. My Strength lies in my perseverance and inter-personal skills that contribute in allpossibleways to achieve the goal.**General Skills:*** Ability to organize events and manage deadlines.
* Ability to deal with people and manage client relations.
* Ability to work successfully in a team and motivating people to work effectively.
* Creative thinking and confidence to utilize the available resources to their full extent.
 | Career Objectives* To associated with organization that provides me opportunity to show

my skill & improve my knowledge with latest trends* As soon as possible want to achieve high rank in my career**.**

Academic Qualification * DIPLOMA : Electronics Communication Engineering

.* 10th : Path Finder High School CBSE Board

Technical Qualification* B. Tech in Electronics & Electrical Engineering

Computer Proficiency* Platform : Windows 7.
* Packages : MS office

Professional experience * **: Worked as**

 **a Sales Executive from September 2016 to July2017** * Sourced leads and cold-called to promote the products, and regularly called both new and existing customers to discuss requirements ,negotiate terms and maximize business opportunities
* Built and retained long-term relationships with customers
* Acted as key point of contact for the company, ensured a high standard of

 customer service by discussing technical problems or repairs required and recommending* suitable products
* Responsible for negotiating contracts from year to year (i.e. price increases and stock agreements)
* **Worked as a Sales Manager from August 2017 to July 2019**
* Identifies and generates leads through networking, cold-calling and marketing, converting into key accounts.
* Emphasizes product features based on customers' needs and services
* Manages the sales cycle from inception to execution.
* Connect to licensee’s dealers and brokers to make good market.
* Coordinates and leads service review meetings to ensure customer satisfaction.
* Conducts bid analysis and deal execution, ensuring to buy, sell and renew

contracts at best prices.* Key role in developing the team: conducting appraisals, one-to-ones, and training.

Hobbies* Listening Music
* Travelling
* Playing play station

Strengths* Quick adaptability of new environment.
* Hard working person
* Self motivated and full of self confidence.
* To overcome new challenges coming at site

 **DEEPAK**  |