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| MILAN* **Milan-395704@gulfjobseeker.com**
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| PROFESSIONAL PROFILEA bright, talented and ambitious individual who has work experience in Sales. Looking forward to a challenging career in an esteemed organization where I can offer myself wholeheartedly as an instrument to be a valuable resource to the organization and where my skills, hard work, loyalty and honesty would be encouraged and appreciated. |
| EDUCATION**CALICUT UNIVERSITY 2015- 2018****BACHELOR OF COMMERCE**WORK EXPERIENCE**SALES EXECUTIVE****2017- 2019** |
| * Contributed ideas and offered constructive feedback at weekly sales and training meetings.
* Built customer loyalty and retention by delivering excellent shopping experiences.
* Assisted in product placement and visual merchandising, maintaining attractive and inviting appearance.
* Drove business development through proactive networking and relationship-building strengths.
* Visited clients on-site to give benefit-oriented sales presentations using proficient MS Excel skills.

uvu* Managed inventory control, cash control and store opening and closing procedures.
* Monitored social media and online sources for industry trends.
* Targeted new markets and increased sales through proactive sales and negotiation techniques.
* Engaged with customers to effectively and built lasting relationships.
* Monitored customer buying trends, market conditions and competitor actions to adjust strategies and achieve sales goals.
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| **HOBBIES** TRAVELING READING GUITARWORKOUTFOOTBALL **PERSONAL SKILLS**COMMUNICATION SKILLSSALES AND MARKETINGCUSTOMER RELATIONS [CRM]NEGOTIATIONORGANIZATIONAL SKILLSINTERPERSONAL SKILLSANALYTICAL SKILLSCREATIVITY AND DECISION MAKING**LANGUAGES** ENGLISH [PROFICIENT]  MALAYALAM [NATIVE] HINDI [PROFICIENT] ARABIC [READ] **PROFESSIONAL SKILLS**MS OFFICECOMPUTER SKILLSSALESFORCEACCOUNTINGTALLY ERPMATHEMATICSE-COMMERCESOCIAL MEDIA |