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| MILAN   * [**Milan-395704@gulfjobseeker.com**](mailto:Milan-395704@gulfjobseeker.com) |



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| PROFESSIONAL PROFILE A bright, talented and ambitious individual who has work experience in Sales. Looking forward to a challenging career in an esteemed organization where I can offer myself wholeheartedly as an instrument to be a valuable resource to the organization and where my skills, hard work, loyalty and honesty would be encouraged and appreciated. |
| EDUCATION **CALICUT UNIVERSITY 2015- 2018**  **BACHELOR OF COMMERCE** WORK EXPERIENCE **SALES EXECUTIVE**  **2017- 2019** |
| * Contributed ideas and offered constructive feedback at weekly sales and training meetings. * Built customer loyalty and retention by delivering excellent shopping experiences. * Assisted in product placement and visual merchandising, maintaining attractive and inviting appearance. * Drove business development through proactive networking and relationship-building strengths. * Visited clients on-site to give benefit-oriented sales presentations using proficient MS Excel skills.   uvu   * Managed inventory control, cash control and store opening and closing procedures. * Monitored social media and online sources for industry trends. * Targeted new markets and increased sales through proactive sales and negotiation techniques. * Engaged with customers to effectively and built lasting relationships. * Monitored customer buying trends, market conditions and competitor actions to adjust strategies and achieve sales goals. |
| **HOBBIES**  TRAVELING  READING  GUITAR  WORKOUT  FOOTBALL  **PERSONAL SKILLS**  COMMUNICATION SKILLS  SALES AND MARKETING  CUSTOMER RELATIONS [CRM]  NEGOTIATION  ORGANIZATIONAL SKILLS  INTERPERSONAL SKILLS  ANALYTICAL SKILLS  CREATIVITY AND DECISION MAKING  **LANGUAGES**  ENGLISH [PROFICIENT]  MALAYALAM [NATIVE]  HINDI [PROFICIENT]  ARABIC [READ]  **PROFESSIONAL SKILLS**  MS OFFICE  COMPUTER SKILLS  SALESFORCE  ACCOUNTING  TALLY ERP  MATHEMATICS  E-COMMERCE  SOCIAL MEDIA |