NUSAIF

Email: nusaif-396815@gulfjobseeker.com

LANGUAGES

English Hindi Malayalam Tamil

Visa status: Visit Visa

**OBJECTIVE**



Objective is to build career in a growing organization, where I can get the opportunities to prove my abilities by accepting challenges, fulfilling the career ladder through continuous learning and commitment

**WORK EXPERIENCE**

**Sales Support** **05.18 – 1.2020**

 **(FMCG) Dubai**

* Maintain and increase fruitful relationship with customer
* Problem solving of the customer and report to the region manager to ensure the quality services
* Collect variable information from the market to smooth running system
* Daily check the route plan of the delivery and ensuring to on time arrivals of shipment to the customer.
* Supporting sales team with good relationship with assigned outlet services.
* Collection of sales report.
* Make Sales analysis and forecasting for reporting sales team
* Collection of exporting and importing data.
* Document collection,Invoice,GRV,SRV,LPO
* Perfect Market analysis when NPD in Marketing
* Entrepreneur Recourse planning .
* Participation and full time support in promotion event.
* Creating LPO with the absence of sales team and increase the order.
* Keep stock taking report, alert and provide the sufficient information to sales team
* Assist the sales tem to collection payment,
* Creating ppt as per the requirement of authority
* Coordinate between customer and sales team.
* Follow-up
* Assort the product by category wise and report the information about each brand and product with the help of merchandiser report collect from their hand Held terminal (HHT)

**Customer Development Executive 08.2016-9.2017**

**Day Gains (Stock & Commodity Market) Bangalore. India**

* Pitching products and services over the phone
* Maintaining fruitful relationships with good communication
* Contacting clients to inform them about new developments with the company’s Service
* The ability to handle pressure and meet deadlines
* Excellent time management and organization
* Analyzing and interpretation of marketing
* Manage target to achieve profitable sales and KPIs
* Share market information and coordinating in solving business and product problems
* To solve each and every problem without breakout.



**EDUCATION**

* Master of Business Administration from Brindavan Business collage, Bangalore India 2014-2016.
* Bachelor of Business Management from Kannur University, Kerala India 2011-2014.

**ACADEMIC PROJECT**

* ORGANIZATION STUDY Gemini Plastic industry JAN.2019-FEB.2019
* Over all study of an organization

Study and evaluating over all departments in an organize

* EVALUATION OF MARKETING IN AK Plywood Manufacturing NOV.2013-FEB.2014

 Analization and interpretation in the field of marketing and

prepare SWAT analysis.

Understanding marketing channel and distribution data analyzing and require information to the authority

**ADDITIONAL SKILLS**

Operation Software-Windows98,7,xp,8,10

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MSOffice.

Advanced Excel Level 3(get data-analyze-visualize publish-consume)

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Adobe Photoshop

**SKILL SET**

* Inter-personal Quality to manage & Interact with others-
* Problem solving skill
* Ability to work under stress & pressure
* Quality writing & Communication Skills
* Achieving Target Detail-oriented
* Research skill and project management skill
* Target oriented
* Customer focus skill