**DARREL**

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| **Personal Information:**  Nationality: Filipino  Gender: Female  Marital Status : Married  Visa Status: Employment Visa  **Qualifications:**  FI- Filipino Institute- Al Quoz, Dubai , UAE  Accountant (Year-2016)  Hotel and Restaurant Management (Year-2004)  Pagalanggang National High School (Year-1997)  Pagalanggang Elementary School (Year-1990)  **Awards and Recognitions:**   * Awarded for being Top Seller * Awarded in Best Suggestion and Ideas * Certificate of Participation in software   **Key Potentials:**   * Highly skilled Sales professional * Skills and have the ability to work under pressure * Disciplined & Self starter * Fast Learner * Smart & Hard working * Easily adaptable in any work     **C:\Users\user\Downloads\Noon-O-Kabab-1_1.gif.jpg**  **Personal Contact** : [Darrel-397286@2freemail.com](mailto:Darrel-397286@2freemail.com)  **Reference**: Mr. Anup P Bhatia, HR Consultant, Gulfjobseeker.com 0504753686 | **CAREER OBJECTIVE:**  To enhance my career in Retail Management field which will allow me to contribute to the company objectives by utilizing my talent and capabilities. I would like to add value and be an asset for the company in which I work as I have vast experience of 13 years in the field of Sales.  **PROFESSIONAL PROFILE :**  A Self –motivated and successful professional with significant years of experience in **SALES, CASHIER, SUPERVISOR, F&B and MACHINE EMBROIDERY Demonstrating / training.** Highly rewarded in my career.  **PROFESSIONAL EXPERIENCE:**    **POSITION: Assistant Sales Manager**  **Town Center, Dubai-UAE**  **2012 – 2016 & Oct 2017 till Date**  **JOB DESCRIPTION :**   * Meet and Greeting the customers * Understand the customers requirement and suggest the right product * Showroom Merchandising * Inventory Management * Cash Management * Training the sales team * Ensuring customer satisfaction at all times * Maintain a healthy relationship with the company’s clients to promote sales * Identify new customers and likely products * Respond to sales requirements & prepare quotations of the product * Machines demonstration   **POSITION: Cashier & Hostess**  **IBN - Battuta Mall**  **April 2017 to September 2017**  **JOB DESCRIPTION :**   * Preparing daily cash sales * Ensure correctness of payment received from customers by cash / credit card * Ensure no pending transactions at the end of shifts/ day * Function as the hostess of the restaurant * Maintaining detailed records of reservation, served orders & cash collected * Responsible for keeping all cash and credit card receipt for daily balance report   **POSITION: Supervisor**  **Times Square Mall, Dubai**  **2007 to 2010**  **JOB DESCRIPTION :**   * Taking customers orders by phone/ personally * Maintain cleanliness of the food area * Ensure all supply of materials is complete * Ensure good food quality * Performing other related duties as per management’s requirement   **POSITION: Sales Lady in SM WEST**  **Manila, PHILIPPINES**  **Year 2004-2006**  **JOB DESCRIPTION :**   * Develop and maintain sales materials * Identify and resolve client concerns * Present and sell company’s cosmetic products * Maintaining stocks of cosmetic products * Answer customers questions and provide information on application of cosmetics |
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