**Suresh**

**E-Mail:** suresh-397340@gulfjobseeker.com

**Education**

B.Sc. BZC from SVG Degree College, Telangana in 2007

Intermediate from SVG Degree College, Telangana in 2002

SSC from ZPSS Govt. High School, Telangana in 2000



**IT Skills**



MS Office including Word, Excel & PowerPoint

Java

**Personal Details**

**Date of Birth**

09/03/1985

**Languages Known** English, Telugu & Hindi

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| **Nationality** |  |
| Indian |  |

**Passport Details**

 (Issued at Hyderabad, Valid up to 01/12/2025)

**Driving License Details:**

Driving License (Valid up to 08/03/2035)

**Visa Details:**Work Permit

**Gender:** Male

**Marital Status:** Married

**Number of Dependents:** 02

**Objective**

**Target-oriented** professional targeting assignments in **Sales** with a reputedorganisation in **FMCG/Retail** industry preferably in **Gulf Region**

**Profile Summary**

* Qualified Graduate professional with **over 7 years** of industrial exposure

in

**Sales & Marketing, Product Promotion**

* Skills in devising sales strategies for accelerating business growth
* Proficient in generating leads and consistently increasing revenues, market share &favourably impacting profitability by exceeding set goals & objectives
* Passionate for enhancing and improving the products to render best performance to clients; track record of implementing innovative strategies to achieve phenomenal escalation in respect of service business turnover
* Resourceful at maintaining business relationship with clients and customers to achieve quality product and service norms by resolving critical issues
* An effective communicator with excellent relationship building & interpersonal skills

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| **Competencies** |  |  |
| Sales & Marketing | Sales Collaterals | Revenue Generation |
| Product Demonstration | Sales Promotion | Customer Satisfaction |

**Employment Details**

**Carrefour Hypermarkets, Dubai as Salesman 2011/12/11 TO 2013/12/10**

Worked in The Sultan Centre Kuwait as a Sales Assistant And Items Receiver 2014-2015.

Worked in Trinetra Supermarket in Nirmal as Sales boy 2015-2017.

Worked as a Sales Assistant in More Supermarket in Hyderabad ,India 12/01/2017 - 12/01/2019

Present I am Working in Nirmal.Telangana.

**Key Result Areas**

* Gained complete product knowledge, people skills, general math skills, verbal communication and required job knowledge
* Served customers by helping them select products; advised them by providing information on products; helped customers make selections by building confidence, offering suggestions and opinions
* Interfaced with clients for understanding their requirements & suggesting the most viable solutions / products and cultivated relations with them for customer retention & securing repeat business
* Attended continuous on job training for enhancing productivity & operational efficiencies through knowledge enhancement / skill building
* Planned & executed all sales activities on assigned accounts / areas; ensured customer satisfaction and managed quality of product and service delivery
* Generate & qualified leads; sourced & developed client referrals
* Prepared sales action plans & strategies; scheduled sales activity; maintained customer database and sales & promotional materials
* Negotiated with clients, developed sales proposals, conducted product training, maintained sales activity records and prepared sales reports
* Ensured customer service satisfaction and follow-up on sales activity
* Performed quality checks on product and service delivery; participated in sales events and monitored competitors & market conditions