**PERSONAL PROFILE**

Highly energetic marketing and sales professional with 6 years of experience in the industry. Commited to deliver best in class and proven in leadership quality to keep up the economic culture of the organisation

**CONTACT DETAILS**

Email: shajeer-397521@gulfjobseeker.com

**PROFESSIONAL SKILLS**

Sales Management-Competent Marketing Management-Competent Human Resource management-Competent Analytical Skills-Competent Critical Thinking-Competent

Decision Making-Competent

**OTHER SKILLS**

I am multilingual and can speak English,

Hindi,Tamil and Malayalam fluently . I am also an avid reader,music listener and an hiker

**ACADEMIC PROFILE**

**B.com**

NORTH EAST FRONTIER TECHNICAL UNIVERSITY(2018)

**HIGHER SECONDARY EDUCATION**

ZAMORINS HIGHER SECONDARY SCHOOL(2009)

**SSLC**

HILL TOP PUBLIC SCHOOL(2007)

**SHAJEER**



PHARMACUETICAL SALES PROFESSIONAL

**EMPLOYMENT HISTORY**

**Territory Manager**

(May 2017-Sep2019)

Job responsibilities;

Planning and achieving Sales targets product(Gynec and ortho) wise and value wise

Marketing research,customer care and territory service assigned

Preparation of strategic distribution plan of the assigned territory for the year

Organizing Educational programs for Doctors and medical professionals

**Marketing Executive**

Lupin Pvt.ltd(Jan 2016-Apr 2017)

Job responsibilities:

Planning and achieving sales target

Market research and patient survey on brands used Conducting Educational conferences for doctors in territory

**Territory Manager**

Cipla Ltd(Aug 2014-Jan 2016

Job responsibilities;

Planning and achieving Sales targets product wise and value wise

Marketing research,customer care and teritory service assingned

Preperation of strategic distribution plan of the assigned territory for the year

**Territory Manager**

Kiosence Health Care (Mar 2013-Aug2014

Job responsibilities:

Planning and achieving sales target Organize and implement doctor and patient services

Offer volunteering in major Psychiatric Hospital