

Sunil

Senior Civil Project Manager

25 Years Work Experience in Gulf countries

B.E., M.ASCE, M.I.E.



Summary

Senior Civil Engineer with more than 25 years of experience in Managing and Constructing various commercial, residential, Industrial and property developments in India and G.C.C .

Excellent track record in construction of residential communities, commercial & industrial developments, shopping malls, hotels, schools, and prefabricated steel buildings.

Skillful in Project-Contract Management, Construction, Site Engineering, Technical Coordination, Liaison with Client-Consultant-Contractors and Site Safety.

Dedicated to ensuring highest level of construction quality, maintaining consistent compliance to all deadlines and specifications.

Proven ability to develop and motivate construction project teams with strong analytical, planning, problem solving, forecasting, budgeting, estimation, quality assurance and technical skills.

Work experience

Chief Operating Officer

2016 - Present

Leading Investment Group, Muscat, Sultanate of Oman

Construction of Shopping malls ,Hospitals, Hotels and Industrial projects and reporting to the Developer and Investors.

Project Coordination and Appointing Consultants.

Securing approvals from various Government authorities.

Pre-Tender Contract documents and introduction of B.I.M.

Projects Director

2011 - 2016

Group of Companies, Muscat, Sultanate of Oman

Manage the entire Pre and Post Contract activities of the Construction Division and reporting to the C.E.O.

Completed major projects - Jasmin commercial and residential project in Muscat, First Logistics Center in Barkha ,Oasis Centre (Land Mark group Shopping Centre) in Muscat, Industrial Projects near Muscat airport and a Hotel for Safeer International in Salalah. The projects were completed on time and within budget. Total value in excess of OMR 100 Million.

General Manager

2009 - 2011

General Contracting, Umm Al Quwain, UAE

Organize / structure the contracting division as professional outfit for MRM group.

Responsible for running the daily activities of the contracting company making it as profit center.

Securing new projects and maintaining excellent contacts with consultants, clients, authorities, etc.

Projects completed included a palace for the Sheikh of Umm Al Quwain.

Projects Director

2008 - 2009

Project Management Office, Al Attar Group, Dubai, UAE

Al Attar group Project Management Office manages and monitors its various projects.

- Provided strategic & tactical leadership in PMO operations
- Acted as prime contact on contracts dealing with Developers, Real Estate Agents and Potential Buyers.
- Stayed abreast on property market and keeping an eye on the developments to capitalize on each opportunity detected towards increasing business volumes and consistent growth.
- Projects include the G+70 Al Attar tower on Shk Zayed Road, G+44 in Business Bay and (3) G+28 towers in JLT, Dubai. Total value of projects in excess of AED 1 Billion.

General Manager

2006 - 2008

Caterpillar Contracting, (Al Attar Group) Dubai, UAE

Caterpillar is an Unlimited Tower Contracting Company of Al Attar Group.

- Played a lead role and implemented high-grade of managerial skills in overseeing the operational plus fiscal activities of the contracting business.
- Streamlined operational procedures to complete projects within the set budget and stipulated time.
- Handled sourcing of materials and vendor negotiations required for the project execution.
- G+70 Tower on Shk Zayed road and Commercial Building project in Al Karama ,Dubai.

Projects Manager

2002 - 2006

Al Baha Engineering Consultant (MTK Group), Dubai, UAE

- Directed consultancy operations including engineering, design management, sales and marketing works
- Analyzed variation orders and prepare recommendation to clients regarding extension of time, liquidated damages, prolongation cost and final project value.
- Reviewed BOQ and rate analysis and accordingly certify payments in accordance with contract.
- Residential, Commercial buildings in Al Barsha , Satwa ,Industrial projects in JAFZA ,Villa project in Mirdiff . Total projects value in excess of AED 1 billion..

Manager - Engineering & Customer Service

1991 - 2002

Fujairah National Construction, Dubai, UAE

- Organized contractual and legal documents for Turnkey, EPC, Design and Build Contracts.
- Handled steel Design ,fabrication and Erection with Zamil Steel, KIRBY and EBS (PEB Steel Fabricators) etc.
- Experienced with the design, approval, purchase, fabrication, delivery, erection and maintenance of structural steel and cladding for steel buildings such as Warehouses, factories, Showrooms
- Involved in the design and build activities of more than 1000 projects during this period.

Civil Engineer

1987 - 1991

Central Public Works Department, INDIA

- 5 Star TAJ Hotel project construction in Varkala ,Kerala

Achievements

- Initiated, managed and completed the Jasmine Project in Muscat (Project value OMR > 25 Million) with an overall cost saving of OMR 5 Million achieved primarily through value engineering.
- First logistics center in Muscat comprising 12 warehouses. Total warehouse area of 600,000 sq mts was built in 10 months. (Delivered 14 months ahead of schedule with cost savings of OMR 500,000).
- Instrumental in setting up the contracting company for MRM and Al Attar Group. This included staff recruitment, Procuring Plant and Equipment, Office establishment etc.
- Designed and built Oasis shopping center in Dubai. The project was completed and handed over within 12 months. 6 months ahead of the projected completion date.
- Executed several land mark Commercial, Residential and Industrial projects in UAE, Oman and Bahrain from Pre Tender to Post Contract.
- Contributed significantly in the growth of F.N.C, making it one of the top Turnkey Pre Engineered Steel Construction comp in Dubai as per DCCI 1999:2000 standards.

Core Expertise

Project Management

Competencies in project management of civil construction projects and real estate developments

- including setting up of PMO structures, procedures and policies.
- Expertise in planning, scheduling, conducting and coordinating the technical and management aspects of projects from start to handing over with skills in project feasibility study plus budgeting.
- Oversee all project specifications and associated technical dataJ confer with various parties such as Clients, Consultants, Contractors, and other agencies (M & E Contractors and Overseas Principals).
- Manage tender evaluation, contract management, contract specification, analysis, BOQ scrutiny, project award and negotiation with consultants and contractors.
- In charge for sourcing and qualifying subcontractors, suitably awarding the job to them..
- Conduct budget analysis and carry out corrective measures on cost and timescales. Handle customer billing and account receivables as per project milestones.
- Organize and preside at project review meetings to discuss progress and project issues including technical, construction, finance, planning, and safety aspects.
- Conduct value engineering analysis and variation claims review.
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General Management

Devising strategic plans and implementing the same to drive business profitability.

- Steer business development initiatives and capitalize on each business opportunities in the market.
- Utilize management principals and theories effectively to make the business competitive in market.
- Manage staff development, coaching, guiding and training the team for operational efficiency.
- Representing the clients in all meetings with section heads, subcontractors and suppliers and deciding on their behalf concerning the materials, shop drawings and project specifications.
- Handling multiple projects simultaneouslyJ directing technical and administrative team in executing the projectsJ facilitating inspections required by consultant, municipality and clientsJ implementing company safety policy and managing the entire technical team.

Education

Degree in Civil Engineering. B.E.

- Towers Construction Engineers License from Dubai Municipality
- Diploma in Concrete Technology & Design of Concrete Structures
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Professional Memberships

Affiliated with **American Society of Civil Engineers (ASCE)**J **The Institution of Engineers, India (M.I.E.)**; **Society of Engineers, (AEJ Project Management Institute** and **Chartered Civil Engineer**

Professional Development

- International Seminar in Construction Arbitration by DIAC, Dubai, United Arab Emirates
- FIDIC Workshop by Society of Engineers, Dubai, United Arab Emirates
- Engineering Legal & Contractual Correspondences, United Arab Emirates
- Leadership & Time Management Training, Dubai, United Arab Emirates
- Value Engineering / Oman Construction Summit 2013

Personal Details

Nationality : Indian, Married
Visa Status : Based in India and can join work in Gulf country on short notice
Contact : sunil@arabianjobseeker.com
Reference : Mr. Anup Bhatia P HR Consultant+971505657275