

Gangadhara

Sales Executive And Coordinator

Innovative Senior Sales Consultant with keen focus on business opportunities and building long lasting Client relationships. Known for strong performance and continuous dedication



Contact

Address

Dubai UAE

UAE CAR LICENSE

UAE license Number-
4515870

Skills

Windows series (XP, 08, 10)

Microsoft Office (MS Word, PowerPoint, Excel),

Work History

2022-05 -
2023-10

Sales Executive and Coordinator

3M SAFA AUTOMOTIVE , Dubai

- Educated clients on benefits and features of company products.
- Maintaining previous customer bonding for the reference lead.
- Established and maintained positive, profitable client relationships Through superb communication.
- Increased revenue by implementing effective sales strategies in sales cycle process from prospecting leads through close.
- Achieved sales goals and service targets by cultivating and securing new customer relationships.
- Providing the needs to the location make work on time.
- Daily report updating from all location in system.
- Handling both sales and coordinator work together to achieve the goal.
- Calling everyday more then 25 location to check the daily report
- Solving the problem at location on time and smoothly.
- Daily basis report entry and need to folder all job card .
- Supply the needed material to all the location enetier UAE by courier.
- Dropping our team people when we get high work at showroom location.
- Creating report daily , weekly and monthly

Google Drive , Social media
, Web, Email

Enterprises system (Payment
process , automated billing
,CRM,)

Education

2015-01 - 2017-04

Bachelor of Commerce

IBVE Educational Institute

2012-01 - 2014-04

PUC

IBVE Educational

2011-03 - 2012-05

High School Diploma

Sri Sharada Vidya Peeta -
Bangalore- India

Certifications

2018-12

- Best sales consultant of the
year

2019-05

- Nominated for National
level Star skill contest india

2020-07

- Honored for Turbo Prince
Award

2020-09

- Best Seller i20 IMT award

2021-01

- National level Best Sneak

share to management.

2020-09 -
2022-02

Sr Sales Consultant

Advaith Hyundai, Bengaluru

- Providing customers with vehicles that fit
their needs and wants, while providing the
best customer experience
- Providing consulting and guidance with the
highest level of integrity, respect, and value
during the vehicle purchase process
- Managing a database of customers and
having good customer ratings on Google
,Selling both new and used cars as well as
finance and related products to clients.
- Converted the prospective leads into
buying customers, generating maximum
revenue for the company by identifying the
needs of the clients.Negotiating the terms
and conditions of a sales agreement with
prospective clients.
- Cold called and conducted face-to-face
sales calls with C-level executives and
directors in assigned sales territory.
- Increased sales by fostering relationships
with customers, implementing business
strategies and suggesting areas for
improvement.
- Responded to telephone and in-person
requests for information.

2019-11 -
2020-06

Sales Consultant

Kia Motors - VST group, Bengaluru

- Greet customers arriving at the dealership
- Answer customer's questions about cars,
financing and purchase process.
- Accompany customers on test drives.
- Coordinate with the finance department to
determine each customer's financing.
- Contact past customers to ensure they are
satisfied with their vehicles.
- Following -up in - bound telephone inquiries,

Preview Video at Venta Vid

Languages

English

Hindi

Kannada

Telugu

Tamil

**2016-04 -
2019-11**

Events organizing, walk-in prospect

- Email inquiries, cold calling, Field sales and marketing the customer based on requirements.
- Giving a presentation or demo on the products.
- Documents collection.
- Arranging of test drive.
- Arranging of finance.
- Co-ordinating with delivery team and arranging the vehicles for delivery.

Sales Consultant

Mercedes Benz-Akshaya Motors, Bengaluru

- Meeting customers face to face and holding sales discussions about cars with them
- Converted the prospective leads into buying customers, generating maximum revenue for the company by identifying the needs of the clients. Marketing and promoting vehicle add-ons such as Finance and Insurance Protection
- Fulfilled orders and sourced products to meet rigorous customer delivery schedules.
- Evaluated customer purchase requirements and recommended best-fit company offerings.
- Maximized customer retention by resolving issues quickly.
- Achieved top performance by strategically adapting to rapidly changing, competitive environment.