Shahzada Hassan

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Objective

Seeking a job opportunity within an evolving organization, where my education and expertise can conform to its goals and objective.

Professional Experience:

SIEMENS LLC, Dubai (Apr 1, 2009 –Jul 31, 2016)

Working as Proposal and Sales Support Managerin Energy Service department experiencing the following responsibilities:

1. Studying in detail the Customer RFQ / Tender items to compile, identifying the products involved in the proposed solutions and preparing the initial list of Materials as applicable for Steam Turbines, Gas Turbines and Generators installed at site.
2. Visiting the project site, observing the work scope.
3. Meeting with the customer for the clarifications as per the customer RFQ or Customer request.
4. Technically clarifying the spare parts for Gas Turbines in SAP as per the customer RFQ / Tender requirement.
5. Technically clarifying the spare parts for Steam Turbine and Generators by working closely with colleagues in Siemens AG Germany.
6. Identifying required services in terms of installation, special customization and 3rd party (Subcontractor) involvement.
7. Estimating and calculating the total manpower required for short term long term projects.
8. Technically estimating the total work scope and the materials required for Steam Turbines, Gas Turbines and Generators installed at site.
9. Working closely with the senior management, sales colleagues in UAE, procurement, customer and Siemens AG colleagues to finalize the proposal or tender.
10. Final proof reading of the technically and commercially clarified proposals or tender documents.
11. Keeping the proposal, tender and order records updated in the system.
12. Meeting the customer along with the final Proposal for further discussions.
13. Working closely with colleagues in Siemens AG Germany during the implementation stage and visiting the customer if required until the order is received.

SIEMENS LLC, Dubai (Oct 1, 2007 – Mar 31 2008) (May 1 - Nov 6, 2008)

Worked as Product and support Engineer experiencing the following responsibilities:

14. Managing the training programme in Automation and Drives department at Siemens LLC, Dubai
15. Making S7 300/200 system training kits; doing the wiring, module installations and troubleshooting.
16. Training the students for the physical operation of the kits.
17. Dealing with customers (BOQs, Invoices, Offers, Quotations); selling the Automation training courses offered at Siemens LLC.

KAZAROONI CO LLC, Dubai (Apr 1-30, 2008)

Worked as a Technical Engineer experiencing the following responsibilities:

1. Commissioning and troubleshooting of the DESIGNA Parking System installed in Sabkha Car Park in Banyas Sq. Dubai
2. Training of the staff in control room with manual cashier, server and at entry and exit terminals.

Professional Achievements:

a) Successfully completed the major overhaul of 2 gas turbines and Minor Inspection of a generator at KAPCO Power station in 4 months by being extensively involved in the following:

Offer Phase:

- Technically clarified the spare parts from Germany to be installed during the overhauls.
- Technically clarified the Tools from Germany to be rented during the overhauls.
- Arranged the quotes required for the third party scope by working extensively with the Procurement.
- Estimated the number of Hours and optimized the Personnel required for the overhauls by working with the Planner.
- Finalized all the relevant offers for the required Spare Parts, Tools, Consumables and Personnel by Liaising on regular basis with Engineering, Planning, Commercial and Sales departments.
- Met the customer along with the Sales team to present the final offers.

Implementation Phase:

- Kept in regular contact with the Project Managers and the Customer during the execution phase.
- Technically clarified and finalized the offers for the spare parts required during the implementation on urgent basis.

b) Successfully completed the final contract for the Tender for Gas Turbine Major Overhauls required at Deir Ammar and Zahrani Power stations in Lebanon, and for DCL Karachi Power plant rehabilitation in Pakistan, in about 30 days:
   - Worked with a team of 3 people to technically clarify all the Spare Parts, tools and personnel required for the overhauls
   - Worked along with the planner, the management and sales to finalize the Tender Contract.

Professional Trainings:

1. Project Management Professional Training, Dubai.
2. Electrical Design including:
   - Single Hand Diagram
   - Transformers and electrical designing
   - Load and Lux Calculations
   - VFD Motor
   - Earthing types and calculations
   - Cable types and sizing
   - UPS
   - Fire detection
   - Green building – Energy Management
   - Emergency Diesel Generator Sizing
3. Siemens Totally Integrated Automation Programming -1 Course at Siemens LLC, Dubai.
4. Siemens Micro Automation overview, Dubai.
5. Structured Cabling training from Belden in Dubai.

Key Skills and Competencies:

Self-motivated, ability to take initiative, ability to work well under pressure, quick learner, keen to improve skills,Problem analysis: use of judgment and ability to solve problems efficiently, able to meet deadlines, Positive attitude, team player

Computer Skills:

SAP, Spiridon, Primavera P6, Windows XP, UNIX, MS Office, PSpice, Mentor graphics.

Qualification

Bachelor of Science in Electrical Engineering in 2006 from University Of North Carolina, Charlotte North Carolina, USA

Academic Achievements

1 Cumulative GPA of 3.16
2 Appeared twice in the Dean's List of students
3 Peer Tutor at Central Piedmont Community College's learning center; tutored Physics, Chemistry, Calculus

Academic Design Projects included:

1. Antenna Design for cellular phone, working inside the Clean Room (laboratory).
2. Design of Digital Voice Encoder
3. Design of Voice transfer using laser technology

Languages:

English, Urdu, Punjabi

Personal Profile:

Nationality: Pakistani
Date of birth: 24.02.1978
Place of birth: Oman
Residence: U.A.E
Marital status: Married

References:

1) Mr. Khursheed Ashraf
General Manager
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