**CAREER PROFILE:**

To obtain the position of a medical representative in a reputed organization where I can use my acquired experience and abilities to benefit the organization.

**Summary of skills:**

* More than 3 years of professional experience in selling medical products
* Good time management and organizational skills
* Skilled in developing trust and build good rapport with customers
* Excellent command over written and verbal communication
* Good convincing and negotiation skill
* Familiar with major computer applications like MS Word, Power point ,Excel and the Internet
* Flexibility ,result-oriented with good sales skills

**Educational Qualification:**

* Bachelor of Science in Chemistry from Manav Bharti University, India in the year 2012

**Carrier Achievements:**

* Successfully promoted and sold medicines and drugs manufactured by **TORRENT PHARMACEUTICALS**
* Developed various sales approach by analysing data of new products
* Achieved sales target by 40% and led to the tremendous growth of the organization

**PROFESSIONAL EXPERIENCE**

**TORRENT PHARMA**

AHMEDABAD, INDIA

JUNE 2012 TO SEPTEMBER 2015

* Responsible for selling and marketing of pharmaceutical drugs, health care products and supplies
* perform one-on-one meeting with pharmacist, doctors and nurses
* monitors the supply of drugs as well as inform doctors, pharmacist and nurses of the forthcoming changes
* Introduces new products of the organization
* visit hospitals to meet with doctors to prescribe them to purchase the products
* compiles data on requirement and supplies products required by customers

**Personal Details**

Date of birth: 21-03-1988

Nationality: INDIAN

Marital status: Single

Place of issue: COCHIN

Languages known: ENGLISH, MALAYALAM, AND TAMIL**.**

Hold a valid Indian driving license

**First Name of Application CV No:** **371460**

Whatsapp Mobile: +971504753686

