***PERSONAL INFORMATION***

Sex: Male | Date of birth: APRIL 29, 1988 | Nationality: EGYPTIAN I Marital status: single

***SUMMARY***

*I consider myself with extensive sales experience in multinational pharmaceutical company starting my carrier in* ***NOVARTIS EGYPT****, Throughout my career journey I have been blessed with the ability to enrich and build the competencies that I feel are very valuable for the tasks at hand, in addition I had the privilege of attending a variety of training courses, also having an experience for GCC market by working for* ***TABUK QATAR..***

***EDUCATION AND TRAINING***

2005/2010  **-** *Bachelor degree of pharmacy*

*Mansoura University*

*Degree: Good*

***JOB EXPERIENCE***

*June 2013-july 2015 - Medical Representative TABUK (QATAR)*

*(+2 years) - BRANDS: DIVIDO & MEIACT & OMIZ*

*- PROMOTING THE PRODUCTS CROSSOVER QATARI MARKET.*

*- INCLUDE MANAGING TARGET OF PRESCRIBER &MANAGING KOLS& holding activities*

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*March 2011-june 2013*

*(+2 Years)* **-** *Medical Representative NOVARTIS (EGYPT)*

*- BRANDS: DIOVAN RANGE & GALVUS*

*- PROMOTING THE PRODUCTS CROSSOVER Suez Canal zone.*

*-Managing Suez Canal authority tender for the products*

*-Setting Annual activity plans for the territory*

***PERSONAL SKILLS& COURSES***

*LANGUAGES Arabic (native)*

*English very. Good (reading, writing, and conversation)*

*JOB RELATED SKILLS Sales effectiveness, cardiovascular, pharmaceutical sales, product launches, management, market analysis*

*COURSES*   *AB Model, THINKING PREFERANCES.*

*RSM & CUSTOMER SEGMENTATION.*

*PRESENTATION SKILLS*

*COMPUTER SKILLS VERY GOOD COMMAND OF MICROSOFT OFFICE TOOLS*

*DRIVING LISENCE HOLDING valid Qatari DL &EGYPTIAN AS WELL*

**470586 First Name of Application CV No :**

Whatsapp Mobile: +971504753686

