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**OBJECTIVE**

An experienced Banker with many years of practical experience in the following areas: Corporate product banking, retail product banking, personal banking, credit card sales, customer servicerelationship, micro financing, credit (loans), savings account generation, and Safe custody management. I hope to bring these exposures and knowledge to the profitable advantage of my employers while adhering strictly to the policies of the organization.

**Academic Qualification**

 2006:Ordinary National Diploma (**Accounting Lower Credit**) – Osun State Polytechnic.

 1999: West African School Certificate (WASC)

**WORKING EXPERIENCE:**

**Name of Company**: ECO BANK LIMITED

**Designation**: Sales & Marketing Officer/ Finance Management & Credit.

**Duration**: April, 2012- January,2014. . (2 Years 9 months)

**Responsibilities:**

Sales/Marketing of Bank’s Products and services

Sales Of Credit Cards

Packaging And Processing Of Credit

Record Keeping

Preparation Of Management Profitability Report.

 Good Customer Service Relationship Management With Branch Top Customers

 Deposit Mobilization

Packaging Of Credit: E.g LCs, LPOs, Employee Credit, APGs,’Form M’ Processing,Invoice Discounting,Inventory Finance,Lease Financing,Asset Financing,Booking And Keeping Of Branch Term Deposit Records and General Administrative Works.

**Name of Company**: OCEANIC BANK INTL Plc.

**Designation:**Sales&Marketing Officer/ Finanace management &Credit

**Duration**: May 2008- April, 2012. (5 Year 5months)

**Responsibilities:**

Sales/Marketing Of Bank’s Products And Services

Sales Of Credit Cards.

Deposit Mobilization

Good Customers’ service relationship officer

Maintained Good relationship with High Networth Individuals

Fixed Deposit Officer

Tellering

**Name of Company**: ZARTECH NIGERIA LIMITED(Zartech CICS).

**Designation**: Computer Operator 1 / Customers’ Ledger Account Computation

**Duration**: - 2006 – 2007 (1 Year)

**Responsibilities**:

\*Computation And Analization Of Customers Account. .

\*Printing Of Customers/Contractor Cheques

\*Posting Of Customers Ledger

\*Rendering Management Report.

**Name of Company**: INTERNATIONAL INSTITUTE OF TROPICAL AGRICULTURE,IITA(NIGERIA).

**Designation**: Field Assistant 2

**Duration**: 2000 -2001 (1year 3Months)

**Responsibilities:**

Assistant To Field Scientist

Assistant To Field Supervisor

Cultivation Of Research Field

**Achievements**

* In the year 2012, my team got a deposit of 1billion from Ibadan North Local government in Oyo state which gave my branch a upper hand in the whole region and broke even in 3month.
* Having worked as a retail marketer,I introduced a retail marketing strategies for my branch that finally helped in achieving the branch retail target.
* lalso excelled in the knowledge sharing exerciseand I was given Bankwide award in the year 2011.
* As a way of increasing employee credit activities in my branch,i designed a format which helped at reaching out to all government parastatal in Oyo state, which greatly added to the profitability of my branch.

 **SUMMARY OF EXPOSURE IN BANKING**

Sales/Marketing Of Bank’s Products And Services

 Credit Card Sales Promotion

* Good Customer service Relationship
* Account & Relationship management
* Credit sourcing
* Credit Packaging
* Savings Liability generation (Marketing & Sales)
* Collections
* Sales of Insurance policies.
* Marketing Administrative Works.

**LANGUAGE : ENGLISH**

**PERSONAL:**

Date of Birth : 4th Of December , 1981.

Place of Birth : Ibadan, Nigeria.

Nationality : Nigerian

**Reference(s)**: Available On Request.

I hereby certify that the above information are true and correct with all my knowledge. I would sincerely be looking forward to attending an interview with you soon, and eventually joining your establishment.