**Gulfjobseeker.com CV No:** **8880**

**Mobile +**971505905010 / +971504753686

To get contact details of this candidates

Submit request through Feedback Link

<http://www.gulfjobseeker.com/feedback/submit_fb.php>

**Profile**

Nearly 6 years experience in an Analyst capacity. Has performed the role of a Claims Analyst followed by Financial Analyst and finally as a Market Analyst / Product Planner in one of the leading Automotive Assembler/Distributor companies, Nissan Philippines (Universal Motors Corporation). Extensive experience but not limited in in depth research to competitor’s sales, price, promotion, advertisement, market visibility and product movements. Data gathered to be used as the basis for analysis for Business understanding, Sales competition, Product modification and target area aggressiveness.

Reports directly to the Assistant Vice President, Product Strategy and Planning Department, mainly responsible in maintaining market/product information database updated; accountable for timely and accurate information dissemination (in the form of reports or any other form) within the Division and other concerned entities; expected to provide statistical inputs to further improve/modify analytical tools and processes.

**Highlights**

* Communicates with Nissan Motors Asia Pacific as regards to monthly sales of the Company and Competitors.
* Company Representative for Marketing Committee of Chamber of Automotive Manufacturers of the Philippines.
* Vice Chairperson in the Marketing Committee of Chamber of Automotive Manufacturers of the Philippines (2011-2012)
* Presents to the Board of Members of Truck Manufacturers Association of the Philippines regarding the Annual Sales Report of the Marketing Committee of the Automotive Sales.
* Pioneered Economic and Automotive Update Dissemination Company and Dealership wide.
* Reports monthly sales of the Company and Competitors in the Operational Committee which includes the Company owner and Assistant Vice Presidents.
* Forecasting (ABC Method) and Annual Business Plan.
* Investigate and verify Competitor's models/discounts/promotions through actual checking of dealerships and phone inquiry.
* Business Analysis and Research.

**Business Research Papers**

* Beijing Automobile Works
* Renault
* Skoda Auto
* Tata Motors
* Dealership Development
* Model Comparative specs and price

**Proficiency**

**Microsoft Office** (*WORD, EXCEL, POWERPOINT, PUBLISHER, OUTLOOK*)

**Statistical Software** (*SPSS, SAS, MAPLE, STATA, MATHCAD)*

**Programming Languages** (*Turbo Pascal, Turbo C, HTML*)

**Career Development**

**Universal Motors Corporation (Nissan Philippines Assembler/Distributor)**

**Senior Market Analyst/Product Planner**

Makati City, Philippines

November 2010 – March 2014

*Universal Motors Corporation (UMC), the country’s largest and oldest 100% Filipino-owned assembler and distributor of Nissan Light Commercial Vehicles, has proven its 54 solid years of experience in the local automotive industry that resiliency is an essential key to success.*

**Duties and responsibilities**

* Report monthly sales report of UMC and the Total Industry volume to Nissan Motors Asia Pacific through Videoconference.
* Attends Operational Committee meeting monthly for company updates and discuss Automotive Industry relative issues.
* Come up with an effective records/database management scheme (both soft and hard copy) for current and future reference of the Division.
* Ensure correctness, accuracy and timeliness of information dissemination to marketing management and other concerned departments.
* Assist Assistant Vice President for Product Strategy and Planning Department in the preparation of Market and Product Studies by providing tabulations and charts necessary for the study.
* Assist in the preparation of presentation materials of the Division in Conferences, Conventions and other Top Management Meetings.
* Responsible in Macro-eco updating and monitoring of new regulations/ amendment such as FTA/tariff, homologation, alternative fuel.
* Performs other functions that may be assigned from time to time.
* Represent the company for CAMPI monthly/special meetings.
* Discuss monthly competitor's reports and movements in the top management.

**Preparation of the following reports**

* Research/Analysis on the new models (upcoming and brand new) and competitor’s activities.
* Statistical Reports (Flash, Idea, Forecast, Board, TIV Snapshots).
* Market Update (Economy, Automotive).
* Competitor’s Price and Advertisement monitoring.
* UMC Sales Report for Chamber of Automotive Manufacturers of the Philippines.
* First Report
* Executive Summary
* Bubble Charts among different ranges of models and variants

**Thomson Reuters**

**Financial Analyst**

Makati City, Philippines

December 2009 – October 2010

*Thomson Reuters is the world’s leading source of intelligent information for businesses and professionals. We combine industry expertise with innovative technology to deliver critical information to leading decision makers in the financial and risk, legal, tax and accounting, intellectual property and science and media markets, powered by the world's most trusted news organization.*

**Duties and responsibilities**

* Review and analyze securities master team and effect revisions and adjustments as needed.
* Participate in assessment work in relation to the integration of securities master team.
* May be assigned to monitor and check securities master team for monitor markets.

**Accenture**

**Claims Analyst**

Mandaluyong City, Philippines

June 2008 – November 2009

*Accenture Business Services combine our capabilities across management consulting, technology and business process outsourcing to provide flexible and scalable end-to-end services. Business Services address the most pressing needs of our clients by industry and by enterprise function. Industry Business Services address the business and performance issues that are unique to a given industry. Function Business Services address issues and processes in specific enterprise functions, such as procurement or human resources, which are applicable across industries. Accenture Business Services span all four of our growth platforms—Strategy, Digital, Technology and Operations.*

**Highlights**

* Appointed Member of Great Place to Work Team (GP2W)
* Maximizes Team's Performance - July 2008
* Perfect Attendance
* Organizes Quality Work Efforts-100% quality score for Oct and Nov 2008

**Duties and responsibilities**

* Route items to the correct recipient and/or close index documents within expected service level requirements.
* Acts on policies and procedures of the company and influence other people to commit to the expected level of compliance
* Queue Management component, accuracy and productivity is expected to meet or even exceed targets to contribute to the team’s attainment of expected service levels.
* Claims Assistants are expected to process documents within a specified timeframe, percentage of which is dependent on the number of documents received per day.

**Education**

**Bachelor of Science, Statistics minor in Economics** April 2008

**University of the Philippines**

**Courses taken included:**

* Quality Control
* Experimental Designs
* Survey Designs
* Multivariate Analysis
* Fundamentals in Programming
* Theory of Interest
* Macro Economics
* Micro Economics

**Unpublished Research Paper:**

Stochastic Modelling and Forecasting of Swine Production in the Top Producing Locations

in the Philippines

Undergraduate Special Problem

**Affiliation:**

* **Vice President**, UPLB Statistical Society, and Academic Year 2005-2006
* **Socials Committee Head**, UPLB Statistical Society, Academic Year 2003-2004

**Seminar Attended**

**Supervisory Leadership Development**

Powermax Consulting Group

July 4, 2013