**Gulfjobseeker.com CV No:** **701484**

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Exceptionally skilled automobile sales professional with the great ability of convincing customer, with knowledge and experience in Secretarial and Office Administration for 2years and has leadership training as Junior Supervisor handling store and managing people.

**STRENGTHS**

* Vast experience (over 5years) of selling cars of different sizes. (Passenger, SUV, Van, Pick-ups)
* Exceptionally good convincing power with excellent communication and interpersonal skills.
* Knowledge of automobiles and their terminology.
* Strong ability to work under pressure and time constraints.
* Great ability of presentation and dealing with the customers.
* Enormous information of the previous statistics and the current trends in the car sales market
* Knowledge in Secretarial and Office Administration
* Leadership Training with experience in handling people and managing the store

**ACHIEVEMENTS**

* Average Sales Performer
* Quality Marketing Professional for the month (June 2006 / Toyota, Philippines)
* 7th placer Most Number of Unit Sold for the year (2007 / Toyota, Philippines)
* Participant to Thailand Trip Incentive (July 2007 / Toyota, Philippines)
* Candidate for Management trainee (Greenwich Pizza Corp., Philippines)
* Best in Suggestive Selling/Cashier (Jollibee Foods Corp, Philippines)
* Best in Dining Crew (Jollibee Foods Corp, Philippines)

**CAREER SNAPSHOTS**

Sales Executive

Al Futtaim Motors LLC, Dubai, UAE May 2008 - May 2010

Sales Executive

Toyota Shaw Ortigas, Philippines Mar 2005 - Apr 2008

Sales Secretary

Toyota Shaw Ortigas, Philippines Feb 2003 - Mar 2005

Shift Leader / Junior Supervisor

Dunkin Donuts, Philippines Nov 1999 – Feb 2003

**PROFESSIONAL TRAININGS / SEMINARS**

* Fastrack Training
* Team Member’s Enhancement Training Program
* Toyota Marketing Professional Success Program
* Basic Customer Management for Marketing Professionals
* Toyota Financial Services Corporate & Product Orientation
* Corporate Orientation & Automobile Fundamentals Program

**EDUCATION**

Graduate with Bachelor degree in Commerce major in Management 2002

Far Eastern University, Philippines

**PERSONAL DETAILS**

Nationality : Filipino

Marital Status : Married

Date of Birth : 14 November 1979

Visa Status : Company Visa

Computer Skills : MS Word, Excel, Powerpoint