**Gulfjobseeker.com CV No:** **701676**

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**FUNCTIONAL SUMMARY:** A highly motivated and result oriented sales professional

 with over 10 years of brilliant track record in strategic sales

 and marketing, with turn over of millions per year. My

 strengths are business development and business logistics with

 strong communication and selling skills, adept at building

 developing relationships.

**EXPERIENCE:** **PARAS METALLOY FABRICATORS PVT.LTD, INDIA**

 ***Sales & Marketing Manager (2003 till date)***

 Ferrous and non ferrous casting centrifugally cast by metallic

 /tri metallic bearing company. I am looking after the sales and

 marketing side of the product. My day to day work also

 includes tender application and successful completion of

 deliveries and orders. I also develop process and systems that

 compliment the operations in order to ensure objectives met

 and sales target exceeded.

 **NIGHTANGLE HOSPITAL INDIA**

  ***Business Development Executive (2000 - 2003)***

 My responsibilities included managing and developing

 Corporate clients and speaking to every customer regarding

 the present and new features of the Hospital and pro medical

 health. I was also maintaining the back office work of doctors and

 ensuring all administration and documentation.

**EDUCATION:**  **Indira Gandhi Open University**

 ***Secondary and Higher Secondary.***

  **Nagaland University**

  ***Currently pursuing a Bachelor Degree in Environmental***

 ***Studies.***

**PERSONAL INFORMATION:**

 Date of Birth : 18.10.1975

 Nationality : Indian

 Marital Status : Single

  ***Languages Known : English, Hindi & Bengali.***

**INTEREST:**  Interacting with people from different walks of life,

 traveling and Net surfing.