**Gulfjobseeker.com CV No:** **945426**

**Mobile** +971505905010cvdatabase[@]gulfjobseeker.com

To contact this candidate use this link

<http://www.gulfjobseeker.com/feedback/contactjs.php>

**OBJECT PROFILE :**

To join in an Pharmaceutical organization that will recognize and utilize my skills fully and offer me a position requiring innovative and creative ideas where continuous growth and learning are way of life .

**EDUCATION PROFILE :**

|  |  |  |  |
| --- | --- | --- | --- |
| **Qualification** | **Institute** | **Year of Passing** | **Percentage** |
| B PHARM | Dr.MGR Medical University | 2007 | 70% |
| XII | STATE BOARD | 2002 | 70% |
| X | STATE BOARD | 2000 | 65% |

**PROJECT PROFILE :**

**DEPARTMENT : PHARMACEUTICAL ANALYSIS**

**PROFESSIONAL EXPERIENCE**

**IN UAE**

I am working as a Relationship Officer in Dunia Finance (Abudhabi) from 29th September 2012 to till now

**IN INDIA**

I am having 5 Years and 8 months Pharma marketing experience in India

**AS AN AREA MANAGER**

**HETERO HEALTHCARE LTD –** From 1st October 2011 to September 2012

**Subordinates :** 5

**Specialties covered :** Gynaec, GP, Phys, Surgeon

**Achievements :** Based on my performance I got confirmation within 3 months

**Roles :**

* Achieve my commitment ( Target)
* Implementing the company strategy across all the territory
* Motivating , monitoring, supervising & coaching the subordinates
* Situation handling as per the subordinate

**Responsibilities :**

* Fulfill the company need
* Give right feedback to company
* Utilize the resource of the company in organize manner

**AS A MEDICAL REPRESENTATIVE**

**Eisai Pharmaceuticals India pvt Ltd (Neuropsychiatric division) -** 2 ½ years

(01-03-2009 to 30-08-2011)

**Specialities Covered :** Psychiatrist, Neurologist, Physicians

**Achievements :** When I was joined the sales was 30,000 INR and When I was leaved from that company my sales was 2,50,000 INR

**Zydus Cadila (Alidac division) -** 2 years (01-03-2007 to 28-02-2009)

**Specialities Covered :** GP, Gynaec, Ortho, Dentist, ENT, Gastro, Physician

**Achievements :** Superstar performer award in the year 2008

**Roles & Responsibilities As A Medical Representative :**

**1.** Plan, Organize and execute product presentation to Doctors and pharmacists regarding the therapeutic use of the product, mode of action, features and benefits,

**2.** Observe, Record and Report Competitor activity executed in the territory and identify appropriate counter strategy

**3.** Finally the main job is **PRESCRIPTION GENERATION**

**PERSONAL PROFILE :**

**D.O.B :** 24.07.1983

**AGE :** 29

**SEX :** MALE

**NATIONALITY :** INDIAN

**MARITAL STATUS :** MARRIED

**STRENGTH :**

* Good Analytical skill
* Creativity
* Managing skill
* Hard working
* Co-operation with team

**HOBBIES :**

* Interest in reading books
* Playing Cricket,Volleyball,Chess
* Listening musics

Ido hereby confirm that information given above is true to the best of my knowledge,

**PLACE : ABUDHABI** **YOURS SINCERELY**,

**DATE :**  **16/12/2012**