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|  | AhmedAhmed.202205@2freemail.com  |

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|  | Objectives:Seeking a career oriented position in a challenging environment, providing opportunities for growth and advancement, where I can utilize my education and experience towards becoming a valuable team member.Education:B-Pharmacy (Sep/1998 – Sep/2002) Gomal University, D.I.Khan, Pakistan.**Majors Subject:*** **Pharmaceutics** (General, Physical & Calculations, Pharmaceutical Preparations, Dispensing & Hospital Pharmacy, Biopharmaceutical & Clinical Pharmacy, QC, Forensic & Marketing, Industrial Pharmacy).
* **Pharmaceutical Chemistry** (Organic Chemistry, In-Organic Chemistry, Physical Chemistry, Pharma Bio Chemistry, Analytical Chemistry, Medicinal Chemistry).
* **Pharmacology** (General Pharmacology, Clinical Pharmacology & Toxicology).
* **Basic Medical Sciences** (Physiology/ Human Anatomy, Microbiology/ Pathology).

H.S.S.C. [Pre-medical] (Sep/1995 – Aug/1997) Pakistan Embassy School Jeddah, Saudi Arabia.S.S.C. [Science] (Sep/1993 – Aug/1995) Pakistan Embassy School Jeddah, Saudi Arabia.Current Experience:Pharmacy Manager **(06-05-2013 – Till to Date)**Retail Pharmacist **(21-01-2011 – 05-05-2013)****Retail Pharmacy/ Operations.****Duties and Responsibility.*** Keeping the latest data provided by the company and understanding demonstrating and discussing the data with the team.
* Filling prescription for OTC/ POM/ controlled/ semi-controlled medicines.
* Merchandizing the company samples and supporting materials for upmost impact on clients.
* Customer services log book maintainence and follow up.
* Product shortage monitoring at all level/ enquiries for new products, out of stock products or even product available out side the country.
* Maintaining out of stock items and check it status regularly.
* Maintaining product list of all supplier.
* Invoice receiving and checking the products as per invoices according to standard practices.
* Merchandizing product as per standard practices.
* Expiry management as per standard practices.
* Proper monitoring of the communication log book.
* Proper accounting of controlled / semi-controlled medications.
* Timely update of controlled and semi-controlled medications.
* Proper refrigeration conditions.
* Pharmacy cleanliness/ maintain hygiene.
* Creating and executing a strong and powerful call plan.
* Utilizing the provided tools for achieving territorial and regional goals and objectives.
* Communicating and collaborating with the Team on specific goal.
* Building bussiness relations with the designated customers.
* Utilizing selling skills to focus customer with the presentation.

**Skills and Specifications:*** Able to interact softly and cooperate with employees of the company.
* Ability to solve problems creatively and foster innovation skills.
* Build trust and value through effective communications.
* Strong focus on customers.
* Able to maintain internal and external professtional relationship that helps in meeting core value of company.
* Proactively demonstrate and maintain solid working relationship with team and all others supporting departments.
* Proven ability to advertize and sells goods, concepts and services.
* Strong organizational and highly effective communication skills.
* Strong customer understaning ability as well as market dynamics understanding and its rewuirements.
* Confident individual and persistence.
* Self motivation and patience.
* Strong networking skills.
* Strong bussiness and commercial awareness.

Previous Experience:Production Pharmacist (Sterile Section) (07/21/2003 – 05/02/2005)Production Pharmacist (Solid / Antibiotic Section) (05/03/2005 – 09/01/2005)Sr. Production Pharmacist (Packaging & Printing Section) (12/19/2005 – 02/28/2006)Section Incharge (Packaging & Printing Section) (03/01/2006 – 04/30/2007)Section Incharge (Solid / Antibiotic Section) (05/01/2007 – 08/31/2008)**Schazoo Laboratories (Pvt.) Ltd. (45-GT Road, Lahore, Pakistan)****Schazoo Zaka (Pvt.) Ltd. (Kalalwala, 20-Km Lahore-Jaranwala Road, Sheikhupura, Pakistan)**Pharmaceutical Industrial Internship (04/18/2003 – 06/03/2003)**Schazoo Laboratories (Pvt.) Ltd. (45-GT Road, Lahore, Pakistan)**Territory Manager (Sales & Marketing) (10/01/2002 – 03/31/2003)**Abbott Laboratories (Pak.) Ltd.**Sales & Promotion of Pharmaceutical brands of Abbott Laboratories at Services & Jinnah Hospital Lahore.Trainings & Seminars:* Rational Use of Drugs by WHO & PPA Peshawar.
* Sales Training Course by Abbott Laboratories (Pak.) Ltd.
* Internal Quality Auditing ISO 9001:2000 (Quality Management System) by PIQC Lahore.
* Internal Quality Auditing ISO 14001:1996 (Environmental Management System) by PIQC Lahore.
* Breakthrough Performance by Navitus (Pvt.) Ltd Lahore.
* Pharmaceutical Quality & Regulatory Issues by DIA & CAPPP Lahore.
* Clean Room Maintenance by Nazia Daar, CAPPP Lahore.
* First Aid by Civil Defense Lahore.
* Colorcon Technologies for Immediate & Modified Release Products by Colorcon South Asia Lahore.
* Total Productive Maintenance by PIQC Lahore.
* cGMP Auditing by Schazoo Laboratories (Pvt.) Ltd.
* Annual product Reviews by Schazoo Laboratories (Pvt.) Ltd.
* Deviation & Product Change Request by Schazoo Laboratories (Pvt.) Ltd.
* Equipment Qualifications by Schazoo Laboratories (Pvt.) Ltd.
* Process Validation by Schazoo Laboratories (Pvt.) Ltd.
* Material & Resource Planning (MRP) system by Schazoo Laboratories (Pvt.) Ltd.

Languages:* English (Good, IELTS:7.0),
* Arabic
* Urdu & Punjabi.

Computer Literacy:* Windows XP, 2000, 98.
* Microsoft Office (Word, Excel, PowerPoint, Access, Outlook, Visio).
* Adobe Applications.
* Material Inventory Management System.
* Internet Browsing & Searching.

References:* Will be Provided if Required.
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