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|  | Ahmed  [Ahmed.202205@2freemail.com](mailto:Ahmed.202205@2freemail.com) |

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|  | Objectives:  Seeking a career oriented position in a challenging environment, providing opportunities for growth and advancement, where I can utilize my education and experience towards becoming a valuable team member.  Education:  B-Pharmacy (Sep/1998 – Sep/2002)  Gomal University, D.I.Khan, Pakistan.  **Majors Subject:**   * **Pharmaceutics** (General, Physical & Calculations, Pharmaceutical Preparations, Dispensing & Hospital Pharmacy, Biopharmaceutical & Clinical Pharmacy, QC, Forensic & Marketing, Industrial Pharmacy). * **Pharmaceutical Chemistry** (Organic Chemistry, In-Organic Chemistry, Physical Chemistry, Pharma Bio Chemistry, Analytical Chemistry, Medicinal Chemistry). * **Pharmacology** (General Pharmacology, Clinical Pharmacology & Toxicology). * **Basic Medical Sciences** (Physiology/ Human Anatomy, Microbiology/ Pathology).   H.S.S.C. [Pre-medical] (Sep/1995 – Aug/1997)  Pakistan Embassy School Jeddah, Saudi Arabia.  S.S.C. [Science] (Sep/1993 – Aug/1995)  Pakistan Embassy School Jeddah, Saudi Arabia.  Current Experience:  Pharmacy Manager **(06-05-2013 – Till to Date)**  Retail Pharmacist **(21-01-2011 – 05-05-2013)**  **Retail Pharmacy/ Operations.**  **Duties and Responsibility.**   * Keeping the latest data provided by the company and understanding demonstrating and discussing the data with the team. * Filling prescription for OTC/ POM/ controlled/ semi-controlled medicines. * Merchandizing the company samples and supporting materials for upmost impact on clients. * Customer services log book maintainence and follow up. * Product shortage monitoring at all level/ enquiries for new products, out of stock products or even product available out side the country. * Maintaining out of stock items and check it status regularly. * Maintaining product list of all supplier. * Invoice receiving and checking the products as per invoices according to standard practices. * Merchandizing product as per standard practices. * Expiry management as per standard practices. * Proper monitoring of the communication log book. * Proper accounting of controlled / semi-controlled medications. * Timely update of controlled and semi-controlled medications. * Proper refrigeration conditions. * Pharmacy cleanliness/ maintain hygiene. * Creating and executing a strong and powerful call plan. * Utilizing the provided tools for achieving territorial and regional goals and objectives. * Communicating and collaborating with the Team on specific goal. * Building bussiness relations with the designated customers. * Utilizing selling skills to focus customer with the presentation.   **Skills and Specifications:**   * Able to interact softly and cooperate with employees of the company. * Ability to solve problems creatively and foster innovation skills. * Build trust and value through effective communications. * Strong focus on customers. * Able to maintain internal and external professtional relationship that helps in meeting core value of company. * Proactively demonstrate and maintain solid working relationship with team and all others supporting departments. * Proven ability to advertize and sells goods, concepts and services. * Strong organizational and highly effective communication skills. * Strong customer understaning ability as well as market dynamics understanding and its rewuirements. * Confident individual and persistence. * Self motivation and patience. * Strong networking skills. * Strong bussiness and commercial awareness.   Previous Experience:  Production Pharmacist  (Sterile Section) (07/21/2003 – 05/02/2005)  Production Pharmacist  (Solid / Antibiotic Section) (05/03/2005 – 09/01/2005)  Sr. Production Pharmacist  (Packaging & Printing Section) (12/19/2005 – 02/28/2006)  Section Incharge  (Packaging & Printing Section) (03/01/2006 – 04/30/2007)  Section Incharge  (Solid / Antibiotic Section) (05/01/2007 – 08/31/2008)  **Schazoo Laboratories (Pvt.) Ltd. (45-GT Road, Lahore, Pakistan)**  **Schazoo Zaka (Pvt.) Ltd. (Kalalwala, 20-Km Lahore-Jaranwala Road, Sheikhupura, Pakistan)**  Pharmaceutical Industrial Internship (04/18/2003 – 06/03/2003)  **Schazoo Laboratories (Pvt.) Ltd. (45-GT Road, Lahore, Pakistan)**  Territory Manager  (Sales & Marketing) (10/01/2002 – 03/31/2003)  **Abbott Laboratories (Pak.) Ltd.**  Sales & Promotion of Pharmaceutical brands of Abbott Laboratories at Services & Jinnah Hospital Lahore.  Trainings & Seminars:   * Rational Use of Drugs by WHO & PPA Peshawar. * Sales Training Course by Abbott Laboratories (Pak.) Ltd. * Internal Quality Auditing ISO 9001:2000 (Quality Management System) by PIQC Lahore. * Internal Quality Auditing ISO 14001:1996 (Environmental Management System) by PIQC Lahore. * Breakthrough Performance by Navitus (Pvt.) Ltd Lahore. * Pharmaceutical Quality & Regulatory Issues by DIA & CAPPP Lahore. * Clean Room Maintenance by Nazia Daar, CAPPP Lahore. * First Aid by Civil Defense Lahore. * Colorcon Technologies for Immediate & Modified Release Products by Colorcon South Asia Lahore. * Total Productive Maintenance by PIQC Lahore. * cGMP Auditing by Schazoo Laboratories (Pvt.) Ltd. * Annual product Reviews by Schazoo Laboratories (Pvt.) Ltd. * Deviation & Product Change Request by Schazoo Laboratories (Pvt.) Ltd. * Equipment Qualifications by Schazoo Laboratories (Pvt.) Ltd. * Process Validation by Schazoo Laboratories (Pvt.) Ltd. * Material & Resource Planning (MRP) system by Schazoo Laboratories (Pvt.) Ltd.   Languages:   * English (Good, IELTS:7.0), * Arabic * Urdu & Punjabi.   Computer Literacy:   * Windows XP, 2000, 98. * Microsoft Office (Word, Excel, PowerPoint, Access, Outlook, Visio). * Adobe Applications. * Material Inventory Management System. * Internet Browsing & Searching.   References:   * Will be Provided if Required. |