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|  |  |
| --- | --- |
| Objective | Seeking for work combatable with my profession and develop, increment my skills and knowledge |
| Date of birth  | 31 March 1974 |
| Education | 1994–1999 **Ain Shams University** Cairo* B.A., of Science in Special Physics.
 |
|  | 1991–1994 **El-Hosaineia secondary School** Cairo * G.S.S. scientific department
 |
|  |
| Latest Certificates | 8/2014 ***Symantec*  Certificates** Kuwait* Sales Expert in Symantec Backup Exec 2014.
* Symantec Sales Expert in Symantec Cluster Server 6.1–

 Business Continuity/HA/DR.* Symantec Sales Expert in Symantec Enterprise Vault 11.
* Symantec Sales Expert in Symantec Storage Foundation 6.1 – Storage

 Management – Business Continuity.* Symantec Sales Expert in Symantec Enterprise Vault.cloud (March 2013) .

9/2001– 11/2002 **IBM Certificates** Cairo.* DB2UDB version. 6 & 7 Administration Expert..
* DB2 UDB version. 6 & 7 administration certificate. .

10/2001 – 4/2002 ***CISCO* Certificates**  Cairo* CISCO Certified (CCNA)
 |
|  | **Summary of Attended Tracks** |
| Sales And Marketing |  5- 2006 **ISV Community (Microsoft)** Cairo* Marketing study
* Marketing Strategy and Planning
* Gap Analysis
 |
|  | 2- 2004 **Amak Tranning Center ( Al-Ahram)** Cairo * Sales Professional Track .
 |
| Unix / Linux | 12/2002– 3/2003 **Shooter(IBM Authorized education center)**  Cairo* Linux basics
* Commands and utility.
* Power user
* Linux Networks (TCP/IP)
* Linux Administration
* Apache Server
* Samba.
 |
| IBM Tracks  | 9/2001– 4/2002 **IBM DB Administration Track** Cairo* DB2 Family Fundamentals (CF03).
* Modeling & design (CF18)
* DB2 SQL Workshop (CF12).
* DB2 SQL Workshop for Experienced User (CF13)
* DB2 Universal Database Administration Workshop (CF23).
 |
|  | 9/2001– 4/2002 **IBM DB Programming Track** Cairo* DB2 Universal Database Programming Fundamentals (CF10).
* DB2 Universal Database Advanced Programming (CF11).
 |
|  | 9/2001– 4/2002 **IBM fundamentals Track**  Cairo* MS-Windows 2000 & 2000 server fundamentals & administration.
* MS-Office 2000 (Word, Excel, PowerPoint).
* Web page authoring fundamentals (HTML).
* Database Design Methodology (prosoft.com).
 |
|  | 9/2001– 4/2002 **IBM Business & Management Track** Cairo* Principles of marketing Management.
* Project management.
* E-business & E-commerce fundamentals.
 |
| Networking Tracks | 10/2001-4/2002 **Allied** **Center**  Cairo* Advanced network (CISCO)

4/2001– 5/2001 **Intelligent (Training Center)** Cairo* MCSE (win2k Prof.)
* MCSE (win2k server Administration / Infrastructure). (Attendance only)
 |
| Programming | 9/1997– 5/1999 **AinShams University** Cairo* Basic Computer Language as (Basic, Fortran, C,C++)
 |
| (Career History) | Experience |
|  | 1/2012- Tell now Universe computers KuwaitService Sales Eng.Sales for services for Network ,IP Telephony , and security systems * CISCO Systems
* Avaya Systems
* Security systems Iron Port , Juniper.
* Wireless Solutions (Aruba,CISCO)
 |
|  | 5/2010- 1/2012 Fast Telco Telecom services KuwaitAccount Manager Sales for Internet services , Data connections , VoIP Solutions * CISCO Systems
* Internet services
* Security systems & Data management systems.
* Network Solutions (CISCO)
 |
|  |  5/2006- 4/2010 Zak Solutions for Computer KuwaitAccount Manager Sales for hardware, Software , and network Solutions * ERP, CRM, SCM, SRM, BI “Oracle enterprise resource solutions”
* Dell Servers
* Security systems & Bandwidth management systems.
* Network Solutions (CISCO)
* Technical Services.
 |
|  | 9/2005 – 4/2006 Eagles for Software and IT (Part Time) CairoSales Manager. for Software Systems* POS
* ERP systems
* Engineering Software.
* TQM Software
* HR systems (Personal , Payroll)
 |
|  | 8/2003 – 3/2006 **MenaCom Telecom**. (Member of NTC group) Cairo (**Now Soficom** **Telecom**) (Member of NTC group)Senior Account Manager * DSL
* VoIP
* Frame Relay
* Wi Fi
* VPN
 |
| Personal Skills | * Have a good Presentation and Communication skills.
* Professional in sales and sales studies .
* Have a Good knowledge in marketing studies and Gap Analysis .
* Professional in (OS) like Win9x, WinMe, WinNT, Win2000, WinXp.
* Creating static & dynamic. web page by HTML, FrontPage, DreamWaver and link it with DB…. Etc.
* Good user for Office97/2k/xp/2003 word, excel & power point.
* EWB(Electronic Work Bench).
* ASP.
 |
| Near Future Planning | .* I have develop my skills in IT field (Networks , DB , Programing)
* I have develop my skills in Sales and Marketing.
* I have develop my skills and prepare to have MBA
 |
| Languages | Language | **English** | **Arabic**  |
| Read | V. Good | Mother Tongue  |
| Write | V. Good |
| Understand | V. Good |
| Interests  | * Cultures like Reading, Internet, and Computer science. and Sales.
* Like to make a new relationshipsl
* Sports like Foot Ball, Hand Ball, Tines.
* Physics
* Teaching .
* Volunteer work.
 |
| Marital Status | Married and have 2 Kids.  |