**Curriculum Vitae**

**Gulfjobseeker.com CV No:** **1303434**

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**Objective:**

I am looking for an opportunity for the betterment of career growth and take up much more challenging assignment with a view towards better return and to achieve professional excellence in my work through process of learning, dedication, hard working combined with experience and inclination.

 **Personal Strengths:**

Ambitious, have clarity of thoughts, good communication skills, keeps positive attitude in every judgement, well organized, highly motivated person.

**Professional Experience:**

**A**.

Organization : **Al Siraj Electricals.**

Designation : Marketing & Sales executive.

Duration : Feb 2012 to Apr 2014

**Responsibilities:**

* Responsible for the complete Customer relationship Management, Customer Follow-up, Marketing of the products.
* Supporting the sales team in day to day administration.
* Attending enquiries, making quotations, Sales Order etc.
* Ensuring good relationship with the customers and ensure customer satisfaction.

**Manufacturers we represent in Qatar Market:**

* Top Cable & Aristoncavi-Spain & Italy Respectively
* Cavicel Fire resistant cables- Optical Fiber Ground Wire and Special Conductor Business.
* Schneider Electric-France
* ABB Germany.
* Various Kind of Electrical Accessories from all around the world.

**B.**

Organization : **Garuda Maruti Suzuki Autocraft Showroom.**

Designation : Corporate Sales executive

Duration : Nov 2010 to May 2011.

**Responsibilities:**

* Planning for various sales activities based on target market
* Generate sales
* Product demonstration in companies during at various events.
* Understanding current and potential customers.

**Educational Qualifications:**

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* Masters of Business Administration (**MBA-MARKETING**) from Mangalore Institute of Technology, Mangalore affiliated to VTU, Belgaum in the year 2011.

## Bachelor of Business Management (BBM) from Bhandarkars’ Arts and Science College Kundapur in the year 2008.

## PUC-II Commerce ,Bhandarkars’ Arts and Science College Kundapur in the year 2005.

**Projects:**

* Job satisfaction of workers with special reference to “**Supreme Feeds**” Brahmavar, Udupi District.
* Customer satisfaction related to Bajaj Pulsar 150cc with special reference to “**Supreme Motors” –**Mangalore.
* Customer satisfaction towards Tata Motors Passenger cars with special reference to post sales service in “**Concorde Motors**” Bangalore**.**

**Computer Proficiency:**

* Proficient with MS-Office.
* Course completed Diploma in Computer Application (DCA) from **Manipal Computer Soft Solution.**
* Software packages: Tally 9.0, MS Office (Word, Excel and PowerPoint) Internet and Peach Tree Accounting

**Personal Details:**

* Date of Birth : 22nd January,1987
* Nationality : Indian
* Languages Known : English, Hindi,kannada,Urdu
* Marital status : Single.

**Declaration:**

I hereby declare that all the above information is true to the best of my knowledge.