**Curriculum Vitae**

**Gulfjobseeker.com CV No:** **1309566**

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To get contact details of this candidates

Submit request through Feedback Link

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**Position : Property Consultant**

**Career Objective**

To offer first class services with a creative and innovative idea, maintaining a high personality profile in order to archive set target and the company’s goals and objective through hard work, persistence and loyalty to the governing Authority.

**Work Experience**

**Spring life assurance plc (Now enterprise bank of Nigeria, 2012- 2014)**

Sales Representative / Marketer

**Duties and Responsibilities**

Sales of insurance products

**Personal Profile**  listening to customer requirements and presenting appropriately to

Make a sale;

Maintaining and developing relationships with existing customers in

Person and via telephone calls and emails;

cold calling to arrange meetings with potential customers to prospect for new business

negotiating on price, costs, delivery and specifications with buyers

sale products by establishing contact and developing relationships with prospects; recommending solutions

Sex : Male

Marital Status : Single Contributes to team effort by accomplishing related results as needed.

Nationality : Nigeria

Date of Birth : 05/11/1985

**Union Enterprise group of companies Nigeria limited** **2011 -2 013**

(**Real estate agents)**

Language : Fluent in English **Duties and Responsibilities**

**Key Skills& Competencies** Sales, marketing and property agent

. Ability to work effectively under Solicit potential clients to buy, sell and rent properties

Tight reporting schedule Generate lists of appropriate properties for buyers based

on their price range and needs

. Proven ability to do well in a Customer Relation

Business based Environment Advise clients on mortgages, market conditions and pricing

. Tenacity & tact scheduling staff meeting

. Resilience Mediate negotiations between buyers and sellers

. Excellent communication skill Office secretary

And approachable manners Promote properties through advertising, listing services

(Such as [MLS](http://www.mls.com/)) and open houses

. Team Player with good Training Personal

Personality profile Presentation / Public enlightenment on the knowledge of the products

. Ability to meet up with the Manage lists of contacts

Mediate negotiations between buyers and sellers

Given targets **First Inland Global Resources (Nov 2011 – March 2012)**

. Self Motivated **Duties and Responsibilities**

. Initiation & Innovation call agent

Customer services

Take inventory of Daily sales

**Extra Curriculum Activities**  Sales Team Leader

Traveling Presentation

Writing and reading write daily sales report and submitted to the manager for his perusal

Football

Swimming **Education**

Meeting people University of Nigeria Nsukka (2009)

Documenting Qualification: B.Sc. ED (Mathematics)

Writing and Learning with Second Class Honors

Professional Experts

Emekuku High School (2001)

**Computer Skills**  Qualification: Senior school certificates (NECO)

Proficient in Micro soft word with credits & passes

Power Point and Excel

With the knowledge of accounting

Software (Peachtree) Shuaibi Naibi Primary School (1995)

Pro Accounting 2010 Qualification: Grade 6 certificate (FSLC)

Accuracy, control and Result (First School leaving certificates)

**My top Priority** **Research work (Educational)**

To offer first class Services and

Solution that will enhance the The effect of co- operative small group instructional mode on secondary school accomplishment of the student’s performance in mathematics (Project work 2009)

Company’s goal.

Visionary student (rebranding the character of Nigerian students) . A published research work for schools and colleges under the national youth services corps, katsina state, June 2012