RESUME

**Gulfjobseeker.com CV No:** **1311840**

**Mobile +**971505905010 / +971504753686

To get contact details of this candidates

Submit request through Feedback Link

<http://www.gulfjobseeker.com/feedback/submit_fb.php>

**Objective**:
 To obtain a challenging position in the area of Sales and marketing where my skills, creativity and leadership can be utilized in maximizing company profits while providing career advancement opportunities.

**EXPERTISE SUMMARY**:
- More than 4.1 years of Sales and marketing experience

- Proven ability to lead effective sales teams
- Familiar with all aspects of business management

- History of increasing sales and profitability
- Adept at planning, promotions, and forecasting

 - Hard working, able to multi-task effectively
- Outstanding training, leadership, and communication skills

**PROFESSIONAL EXPERIENCE**:
Presently Working in Procter and Gamble as **Channel sales manager**, from 1st June 2010 to till

 **Channel sales manager**
- Achieving Established sales targets.

* -Managing new leads and existing Clients,pitching the expanding range of products.
- Giving regular feedback and information of our brand performance and competitive activity
- Contribution to Local Activities
- Developing and implementing sales strages.
- Responsible for general co-ordination, scheduling of activities and orientation
- Insuring field discipline.MIS reports
- Launching of innovative products for staying in the market
- Placing the products in retail outlets for consumer benefit
- Prime importance is held by the primary and secondary sales
- Reporting to Area Sales Manager
*

**PROFESSIONAL AND ACADEMIC RECORDS**:
MBA(Finance and marketing) from Lorven college affiliated to BU(2008-2010)with 60%

BBA( Finance and marketing) from KRCES college affiliated to KUD(2005-2008)with 60%

PUC ( Science) from KRCES College Affiliated Karanataka PU Board (2003-2005)With 50%

 **Project Work Experience**:

MBA project on Customer satisfaction; ICICI Bank Bangalore

BBA project on Working Capital; Raymond’s India ltd Bangalore.

**AREA OF FOCUS**

 Marketing and Finance

**TECHNICAL SKILLS**

 MS-Office applications (word,excel,power point)

 Tally9.

**STRENGTHS**

 Hard working with ability to learn and adopt new things quickly

Self determined and result oriented

 Focused and committed towards the assignments and responsibilities.

**Personal Vitae**:
**Date of Birth**: 22.10.1986
**Sex**: Male
**Marital Status**: Single

**Keywords**:

Senior Manager, Sales Manager, Sales and Marketing, Business Development, Store Manager, Territory Manager.

**Declaration**

 Respected Sir / Madam,

I hereby déclare, that all the information provided above is true and correct to the best of my knowledge and belief.