**Gulfjobseeker.com CV No:** **1404342**

**Mobile +**971505905010 / +971504753686

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**OBJECTIVES :** Seeking a position that will benefit from my Sales experience, positive interaction skills and industry contacts where my twelve years’ experience can improve the sales results.

**PROFESSIONAL EXPERIENCE**

**Sales Representative**

Sadaf Group of Companies

Maktoum Road, Dubai,UAE

June 8 2013 – up to present

* Obtains or receives merchandise, totals bill, accepts payment, and makes change for customers in retail store such as Stocks shelves, counters, or tables with merchandise
* Sets up advertising displays or arranges merchandise on counters or tables to promote sales.
* Stamps, marks, or tags price on merchandise.
* Obtains merchandise requested by customer or receives merchandise selected by customer
* Answers customer's questions concerning location, price, and use of merchandise.
* Totals price and tax on merchandise purchased by customer, using paper and pencil, cash register, or calculator, to determine bill.
* Accepts payment and makes change
* Cleans shelves, counters, or tables.
* Removes and records amount of cash in register at end of shift.
* May calculate sales discount to determine price.
* May keep record of sales, prepare inventory of stock, or order merchandise.

**Sales representative**

New Iloilo Supreme Marketing Inc.

Iloilo City, Philippines

(Procter & Gamble)

January 2008 - March 2013

* To scout all locations, towns and cities for prospective buyers.
* To negotiate terms of business with important customers.
* To track down prospective buyers.
* To represent the company wherever one travels.
* Carried out sales and marketing of company products.
* Implemented advertising and marketing campaigns especially for innovative products.
* Came up with new training solutions for the Marketing department.
* Training solutions for staff on product development and promotion.
* Planning and focusing of sales targets.
* Advising clients on products they want to develop.
* Analyzing retail sales for the organization.
* Conducting market research and analysis using Microsoft Excel.

**EDUCATIONAL BACKGROUND**

**Tertiary**

University of Negros Occidental-Recoletos

Bacolod, Negros Occidental, Philippines

Bachelors of Science in Nursing

S.Y. Jun 2003 - Apr 2007

**Secondary**

Hinigaran National High School

Hinigaran, Negros Occidental, Philippines

S.Y. 1999-2003

**Primary**

Hinigaran Elementary School-A

Hinigaran, Negros Occidental, Philippines

S.Y. 1993-1999

**TRAININGS AND SEMINARS**

* Bacolod Chamber Volunteer Fire Brigade
* Emergency Medical Training
* Basic and Advance First AID and life support

**LANGUAGES SPOKEN**

* Tagalog Fluent
* English Fluent
* Parci (Percian)
* Russian
* Arabic

**PERSONAL INFORMATION**

Date of Birth: March 14, 1987

Status: Single

Age: 27 years old

Religion: Christian

Weight: 65kg

Height: 5feet 4 inches