

**Contact Information**

**Email**

Joy.238251@2freemail.com

**Skills**

Joy



Managerial position with over 12 years experience in sales and

marketing.

Providing through and skill full support to national sales manager.



RTA Drivers License UAE.[ ID -2708059]

Channel Management and effective sales course Organised by Huntersville, consultant. September 2013 Management development programme ,certificate awarded. Organised by May &Baker Nig Plc Human capital development. January 2013

Five years loyal service award Organised by May & Baker Nig Plc Human capital development April 2012

Interactive workshop on sales management and leadership skills January 2010 Organised by Tom Associate, consultant. Professional training programme on Field sales management October 2007 Organised by Micheal stevens consultants.

CHANNEL DEVELOPMENT AND KEY ACCOUNT MANAGEMENT Organized by May and Baker Nig Plc Sales management department 2011

**Experience**

**RestBeachTravel and tour**

Dubai,UAE.

May-2016

Currently

**May&bakerNigPLc**

Lagos, Nigeria

June-2011

February-2014

**May$Baker NIg PLc**

Lagos ,Nigeria

March-2010

March-2011

**Development manager**



Develop Tourism Business in Dubai and other African countries

Actively bring in new customers to enable business improvement

Our Services are, Airline Ticketing

Tourist visa

Business visit

Transit Visa

Hotel Reservation

Desert safari

City Tour

Manages the client -supervise and ensure

the rules of UAE Government is not violated to avoid fines. Customer data base is managed and maintained. Information on last due date is been passed across early enough to avoid unwanted fines.

Team organisation,planning, debt reconciliation etc

**REGIONAL SALES MANAGER**



Manages and coordinates sales force to generate income for the company

Manages distributors account

Delivers on company target

Restructure linguist database to improve accessibility and over all team organisation.

**Senior Zonal Sales Executives**



Actively manage a team of market developers (MDs) and merchandisers to aggressively redistribute products down channel members, wholesalers and retailers inclusive Maintain and manage credit sales within agreed limits Drive visibility in trade and channel development



**May$BakerNigPLc**

Lagos,Nigeria

November-2007

**Zonal Sales Executive**



Aggressively redistribute product from distributors warehouse to wholesales and retailes outlet.Find and appoint distributor, sub-distributors and wholesalers. Sales of product into channel members. Implementation of company policy and strategy. .

**May and Baker Nig Plc**

Lagos Nigeria August

2006.

**OGR Properties and**

**Services Ltd.**

Lagos Nigeria Aug 2005

- Dec 2005.

**Sales executive**



**Sales and Marketing of ethical drugs in the company pharmaceutical section.**

**Visiting of Hospitals and Pharmacies tavido create new product awareness in other to generate sales and hence meet stipulated target.**

**example, May and Baker paracetamol, oxavid, furoxatil etc**

**Sales Executive**



Working hand in hand with an estate agent using both mixture of negotiation,marketing and sales skills .

Studying of property listings. Interview prospective client. Accompanying client to property site. Take picture of business person in suit and discuss condition of sales.



**Education**

**University of Lagos**

**Nigeria**

Lagos Nigeria

2006

**University of Lagos**

Lagos,Nigeria

1998

**Bachelor of science**



**Diploma in computer and management. Proficient in Microsoft Word, Excel, Power Point, Outlook, Emailing**

