NAME: Mohammed

[Mohammed.261734@2freemail.com](mailto:Mohammed.261734@2freemail.com)

CAREER OBJECTIVES

To secure sales executive position, this will provide growth opportunities with effective utilization of my skills and experiences also the opportunity to learn more in professional Atmosphere.

ACADEMIC PROFILE

* Frank Finn Diploma in aviation, Hospitality and Travel Management in 2016.
* PU board commerce in 2013.
* SSLC from "Karnataka secondary education Board" in the year 2011.

WORK EXPERIENCE

1. HARSHA ELECTRONICS, SHIMOG, KARNATAKA (From 2013 to 2014).

**Job Profile:**

^ Greet customers as they arrive at the store and indulge them in conversation to determine their electronics buying needs

* Approach customers in the store and inquire into their buying needs without pressurizing them

Qualify customers through listening to their wants and questioning ^ Lead customers to their required aisles and provide them with information on new arrivals

* Demonstrate product features and provide information regarding additional features
* Inform customers about discount offers and ways to avail them
* Help customers make informed decisions regarding purchasing electronic items /- Lead the payment procedure and assist in packing purchases

^ Arrange for deliveries to be made to houses and offices

* Provide information regarding product warrantee and claiming techniques
* Ascertain that sufficient electronics are available in each category
* Liaise with procurement managers to ensure that products are bought on time
* Handle merchandizing duties and tag and display items accurately

TECHNICAL SKILLS

* The ability and desire to sell
* Excellent communication skills
* A positive, confident and determined approach
* Resilience and the ability to cope with rejection
* A high degree of self-motivation and ambition
* The skills to work both independently and as part of a team
* The capability to flourish in a competitive environment.

ABILITIES

* Ability to create and maintain effective business relationship with customers.
* Ability to work flexible hours.
* Excellent interpersonal and coordination skills.
* Hardworking, perseverance in work related problems, punctual, enthusiastic. PERSONAL INFORMATION

GENDER: MALE.

NATIONALITY: INDIAN.

DATE OF BIRTH: 22nd MAY 1994.

MARITAL STATUS: SINGLE.

LANGUAGES KNOWN: ENGLISH, HINDI, URDU & KANNADA.

HOBBIES: MUSIC, CINEMA, INTERNET BROWSING, PLAYING

CRICKET AND READING BOOKS.

DECLARATION:

I hereby declare that the information furnished above is true to the best of my knowledge.

Place: Dubai

Date: