**CURRICULUM VITAE**

 **First Name of Application CV No 1637454**

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**OBJECTIVE**

**Intend to build a career with leading corporate of hi-tech environment with committed & dedicated people, which will help me to explore myself fully and realize my potential** **which provides me opportunity to contribute my skills and abilities for the organisation,that encourages me continuous learning and offers security and professional growth.**

**STRENGTHS**

* **Dynamic team player**
* **Sense of responsibility**
* **Interest and ability to learn new technologies in short time**

**ACADEMIC PROFILE**

* **Graduated from St.Joseph’s College,Devagiri, Kozhikode in Bcom**
* **Higher Secondary from Govt.Model Higher Secondary School, Kozhikode**
* **S.S.L.C from Govt.Model Higher Secondary School, Kozhikode**
* **MBA(Finance) doing**

 **TECHNICAL QUALIFICATION**

* **DCA (Diploma in Computer Application)**
* **DIT (Diploma in Information Technology)**
* **DCNE (Diploma in Computer Hardware and Network Engineering)**
* **DCI (Diploma in Computerised Instrumentation)**

**WORK EXPERIENCE**

**Worked in MASHREQ BANK, Dubai as Personal Banker in Multiproducts (Feb 2015 –Mar 2016)**

* **New customer acquisition**
* **Ensuring customer satisfaction with excellent customer service**
* **Exploring new areas and ways to achieve productivity**

 **Worked in RAK BANK, Dubai as Relationship Officer in Credit Cards (May 2014 – Nov2014)**

* **New customer acquisition**
* **Ensuring customer satisfaction with excellent customer service**
* **Exploring new areas and ways to achieve productivity**

**Worked in ICICI BANK,Calicut as Sales Officer (Dec 2013 –May 2014)**

* **Meet customers on daily basis**
* **Lead generation and converting prospect customers to increase business**
* **Responsible for complete documentation**
* **Maintaining Sales MIS on daily basis and providing update to Branch Manager**
* **Organising Sales and Brand promotional activities**

**Worked in HDFC LIFE,Calicut as Sales Development Manager (Sept 2012- Aug 2013)**

* **Agent management – Identifying,Recruiting and managing the agents**
* **Ensure and maintain productivity level of advisors**
* **Hire agents to achieve maximum business**
* **Monitor and review agent performance**
* **Train them with the help of training team**
* **Meet customers on regular basis**

**Worked in Manappuram Finance Limited,Calicut as Senior Assistant in Gold Loan(Sept 2010-June2012)**

* **Handling of Gold & Cash**
* **Gold appraising**
* **Customer Service**
* **Served as Assistant Branch Head**

**Worked in TATA INDICOM,Calicut as Retail IT Engineer.(June2008 – July2009)**

* **System maintenance(Hardware & Software)**

 **Personal Profile**

 **Date of Birth : 16.05.1987**

 **Gender : Male**

 **Marital Status : Single**

 **Nationality : Indian**

 **Languages Known : English,Hindi,Malayalam,Tamil**