Mohammed

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**RASHEED**

**OBJECTIVE: To make a challenging career ensuring credible performance to contribute to the success of the organization.**

**PROFILE:**

**A professional with more than 15 years of rich experience in strategic planning, Sales and Marketing, Business Development, Client Relationship, direct sales and team management.**

**Worked at as Outlet Manager in City loacation,Kuwait since 1 year**

**Previously worked as Branch Manager in Nesto Group of Companies UAE for a period of 7 years**

**Also worked as Floor-In-Charge in Landmark Saudi Arabia for a period of 7 years**

**PROFFESSIONAL EXPERIENCE**

**Responsible for overseeing all aspects of retail operations including merchandising and promotional activities, customer service, inventory management ,cash handling,reconcillation and Bank deposits ,store safety and security aspects**

**Managed more than 120 employees in sales oriented retail environment with responsibility and training personnel.**

**Meeting sales targets, profitability and productivity**

**Reviewed and analyzed monthly sale reports, created and managed budgets.**

**Conducting staff meetings periodically.**

**Maintaining physical and system stock correctly.**

**Daily store inspections including backstore,Butchery and Fish areas**

**Providing excellent customer service to new and existing customers.**

**Taking care about the after sale services**

**Responsible for the leasing and renting of space inside the floor**

**Professional Qualification**

**Graduated from Osmania University in 1991 with First class**

**Technical proficiency**

**Holding UAE 4 Wheeler Driving License**

**Software**

**Certified in SAP**

**PERSONNEL DETAILS**

**DOB:18-01-1969**

**Marital Status: Married**

**Nationality: Indian**

**Languages Known:English,Hindi,Arabic,Telugu and Malayalam**