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|  **Ramesh****Ramesh.282751@2freemail.com**Focused professional targeting challenging assignments inShipping and Logistics in Logistics **industry** with an organization of high reputeLocation Preference: Any Where in India |
|  Profile Summary |
| * A focused & goal oriented professional with over 17 years of experience in **Logistics (Export, Import)**
* Proficient with export documentation and procedures; expertise in the areas of forecasting, price negotiations, documentation, setting & achieving targets, driving growth with proven record of unprecedented accomplishments
* Experienced with shipping brokerage and finance, international marketing, import-export operations, pre & post shipment documentations, licensing (DGFT) matters, bid bonds & performance bank guarantee issues, L/C execution
* Skilled in preparing and filing of import/export/transit/transfer bill of entries & free zone formalities; implementing customs clearance of inbound and outbound shipments; creating commercial invoice, packing list, delivery advice and HS code list
* Expertise in shipping clearance, transportation and warehousing methods and procedures; exposure in conversion of weight to volume, volume to weight and calculating cubic meter for packages
* Excellent communication & interpersonal skills with strong analytical, team building, problem-solving & organizational capabilities
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| edu24x24icons Academic Details **1987** BA from University of Madras, Tamil Nadusoftskills24x24icons IT Skills * Tally 9.0
* Microsoft Word, Excel & Outlook Express
* **ERP Module**: Cargo Wise, ERP-One
* **Logistics Software**: Focus & Exim Alert

 Skill Set |
| Analytical Collaborator Change Agent Communicator Motivator  |
|  Core Competencies

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| **International Business** | **Credit Control** | **Export/ Import Administration** |
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| **Logistics Operations** | **Supply Chain Management** | **Operations Management** |
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| **Commercial Operations** | **Reporting & Documentation** | **Team Management** |
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|  Career Timeline**Dec ‘11– Jun’12**Damani Shipping Pvt. Ltd., Chennai as Dy. Manager- Customs Compliance **Oct’04-Nov’11**Clearfast Service Pvt. Ltd., Chennai/Bengaluru as Logistics Manager**Feb’13 – Nov’13**Star IPEX, Bengaluru as Manager - C& F**Feb’14-Apr’17**Al Asayel Health & Safety FZCO, Jebel Ali, Dubai as Logistics Officer**Jul’12-Feb’13**Global Saga Leschaco Pvt. Ltd., Chennai as Manager - C & F**Highlights:*** Administered day-to-day operations of a 15000 square foot warehouse with a fast moving inventory consisting of 500 *(number)* items, encompassing PPE products *(e.g.; wine, spirits and beers)*
* Led the team of 12 *(number)* for Clearfast Services Pvt. Ltd. logistics with involvement in development & implementation of Global ERP applications in the logistics department
* Brought down the logistics operations cost to 10% *(number)* through various innovations & Transportation Discrepancy Report (TDR) effect
 |  Organizational Experience**Al Asayel Health & Safety FZCO, Jebel Ali, Dubai as Logistics Officer Feb’14-Apr’17Star IPEX, Bengaluru as Manager - C & F Feb’13–Nov’13****Global Saga Leschaco Pvt. Ltd., Chennai as Manager- C &F Jul’12-Feb’13****Damani Shipping Pvt. Ltd., Chennai as Dy. Manager Dec ’11-Jun’12**  **Clearfast Service Pvt. Ltd., Chennai/Bengaluru as Logistics Manager Oct’04-Nov’11****Key Result Areas:*** Formulated short-term and long-term strategic plans/budgets to enhance asset turnover ratio; devised and effectuated strategies for optimizing transportation costs of goods
* Coordinated for customs clearance, export matters & liaising with various authorities, shipping companies and other external agencies for various clearances / approvals
* Supervised the logistics operations in coordination with shipping companies, transporters, CHA’s, C&F Agents & external agencies, thereby contributed in the seamless & cost-effective transport solutions
* Evaluated suitability of processes for the future business growth, identified gaps & recommended best practices for achieving the planned growth in business
* Maintained import & export operations precisely as instructed by relevant parties & arranged adequate transport on time for oversize deliveries; managed international marketing of products right from enquiry generation to execution
* Devised efficient logistics management system to ensure delivery of the goods / shipments as per committed timelines and cost
* Directed all procedures of trading including managed various formalities, shipping, documentation for clearance of consignments and logistic
* Obtained EPCG, Advance Authorization through DGFT Online.
* Obtaining Export Obligation Discharge Certificates (EODC) and Obther related functions in DGFT
* SVB filing, Provisional Assessment and Finalization of BoE and claiming Refunds.
* Executing various type of Bond and Cancellation of the same.
* Conceptualized, implemented & managed the following processes in reverse logistics:
	+ Retail returns
	+ After sales service returns & distribution
	+ System driven & world class warehousing processes
	+ Spare parts imports, warehousing & distribution management
	+ Repair, refurbishment & swap management
	+ Warranty claims management
	+ Logistics & transportation
* Developed innovative solution for road permit management & commercial process for centralized repair & distribution
* Implemented single distribution solution for direct-to-distributor resulting in significant tax savings and collaborative planning, forecasting and replenishment (CFPR) solution with National distributor resulting in better inventory & forecast management
* Drove (inbound & outbound) logistics operations encompassing new route identification, fleet management and negotiation with freight forwarders for timely delivery of the materials required
* Evaluated and reviewed company’s logistics operations business practices, updated and developed process documentation, streamlined opportunities, and eliminated non-value added activities
* With thorough knowledge in CHA and Freight Forwarding Business, individually generated and development some business for the companies.
* Managed all types of declaration and acknowledgements in Dubai Trade portal
* Arranged of certificate of origin from Dubai chamber of commerce; managed documentation attestation from Ministry of Foreign Affairs and Consulates Generals
* Submitting original documents, within stipulated period, to Dubai customs and keeping records of the same
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| knowledge24x24icons Knowledge Purview **Knowledge of:*** Maintaining day book, cash book, ledger account using manual books and in Tally 9.0
* Preparing trading, profit and loss and balance sheet
* Directing all type of logistics functions
* Managing logistics team size of 12-15
* Planning of outstanding deliveries (purchase order wise)
* Engaging in cost reduction in freight, vehicle maintenance and other related expenditures in logistics activity
* Studying letter of credit and preparing of bill of lading and airway bill as per the L/C clause
* Controlling ERP module (cargo wise, ERP-ONE)
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