***EISA***

***Eisa.31610@2freemail.com***

***CAREER OBJECTIVES:***

***To be a part of a progressive organize and gain valuable experience and knowledge which would complimentary my skills and commitment.***

***PROFILE:***

**In terms of my capability i can handle situation in fast -face and in highly talented Sales representative with huge experience in selling garment and any other products.**

***WORKED EXPERIENCES:***

***RENTAL AGENT /Chauffer Driver***

***AVIS RENT A CAR***

***Jan2007 2009***

***Dubai U.A.E***

***Duties and responsibilities:***

* ***Providing chauffer service to various elite hotels in Dubai and also pick service to and fro airport.***
* ***Preparing invoices, reports of any accident vehicles.***
* ***Dealing with all types of mixed nationality customers mainly Europeans.***
* ***File and retrieve company document, records and reports.***
* ***Checking insurances and registrations of vehicles to be renewed.***
* ***Make travel arrangement for executives.***

***ROYAL LEASING RENT ACAR***

***OFFICE SALE (DRIVER)***

***2006-2007***

***Duties and responsibilities:***

* ***Delivering of vehicle (cars) to the customers.***
* ***Providing chauffer service to the customers.***
* ***Rechecking of vehicles while return of vehicle from the customers for any damages and accessories.***
* ***Making reports of any daily vehicle (cars) being used by customers.***
* ***Checking insurances, Registration of vehicles to be renewed.***

***A merchandiser in food world supermarket in India***

***From 2002 TO 2004***

***ABDUL RAZAAQ ABDULLAH TRADING L.L.C***

***SALES MAN***

***2004-2006***

***Dubai U.A.E***

***Duties and Responsibilities:***

* ***Attending the customers briefing the product overview.***
* ***Effective and timely stock taking of all products in general.***
* ***Keeping a vigilant watch of the markets for price check and to be competent.***
* ***Making LPO’s for purchase orders.***
* ***Acquiring orders of purchase materials and reaching monthly and yearly targets.***

***IN FOOD WORLD SUPER MARKET***

***AS A MERCHENDISER***

***IN INDIAFROM 2002 TO 2004***

***Job Objective:***

***Ensuring that a proper level of stock is maintained and merchandised as displayed appropriately with proper*** [***signage***](http://retail.about.com/od/signage/p/digital_signage.htm) ***and favourable shelf placement; this includes setup,*** [***plan-o-gram***](http://retailindustry.about.com/od/glossary/g/planogramdefini.htm) ***execution, as well as the stocking. Fronting, facing, and rotating of the manufacturer’s products.***

**Responsibilities:**

***Executes special promotional campaigns created by the manufacturer to boost sales volume. The retail sales introduce the promotion, gain agreement and support from the store managers, secure preferred product placement, re-merchandise, place signage, and generate awareness and enthusiasm with employees prior to the launch of the promotion.***

***Rana Garments***

***Sales representative***

***India / 2000 - 2001***

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| --- | --- |
|  ***Job Objective:*** |  |

***Responsible for all sales activities, from lead generation through close in an assigned territory; Develops and implements agreed upon Marketing Plan which will meet both personal and business goals of expanding customer base in the marketing area, Works within the sales and support teams for the achievement of customer satisfaction, revenue generation, and long-term account goals in line with company vision and values.***

* ***Demonstrates technical selling skills and product knowledge in all areas listed above that allows Sales Associate to give effective presentation of sales Recruiting System.***
* ***Complete understanding of pricing and proposal models.***
* ***Demonstrates the ability to carry on a business conversation with business owners and decision makers.***
* ***Maximizes all opportunities in the process of closing a sale resulting in the taking of market share from larger competitors.***
* ***Sells consultatively and makes recommendations to prospects and clients of the various solutions the company offers to their business issues.***
* ***Assists in the implementation of company marketing plans as needed.***
* ***Responsible for sourcing and developing client relationships and referrals.***
* ***Demonstrates the ability to gather, submit detailed business information for underwriting, pricing, and presentation of solutions to identified prospects' business problems.***
* ***Adheres to all company policies, procedures and business ethics codes and ensures that they are communicated and implemented within the team.***
* ***Participates and contributes to the development of educational programs offered to clients, prospects and company employees.***

***Relationships and Roles:***

***Internal / External Cooperation***

* ***Maintain contact with all clients in the market area to ensure high levels of Client Satisfaction.***
* ***Demonstrate ability to interact and cooperate with all company employees.***
* ***Build trust, value others, communicate effectively, drive execution, foster innovation, focus on the customer, collaborate with others, solve problems creatively and demonstrate high integrity.***
* ***Maintain professional internal and external relationships that meet company core values.***
* ***Proactively establish and maintain effective working team relationships with all support departments.***

***EDUCATIONAL BACKROUND:***

***ST. STEPHEN SECONDARY CERTIFICATE***

***PERSONAL DETAILS:***

 ***Date of birth : Feb 13, 1984***

 ***Nationality : Indian***

 ***Sex : Male***

 ***Marital Status : Single***

 ***Language : Arabic, English, Urdu, Hindi***

 ***Driving License: Valid U.A.E***

 ***Visa Status : Employment visa valid till 07-2011***

 ***Released available***