**Udaya**

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| **Professional Profile : “Finance & Accounts”** |
| * Global MIS Reporting – US GAAP & IFRS * Budget Planning & Forecast * Credit Control * Vendor Management * SOX Audit**,** ISO Audit, Statutory and Internal Audit * Controlling Branches across PAN India. * Legal Compliance |

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| **Achievement’s** |
| * One out of 6 committee member to bring the Company from 24th IATA ranking to 1st  rank from 1999 to 2004. * Increased Cliental based business due to goodwill, Brand Name and strategic Sales Plan. * Certified SOX & ISO Auditor - Conducted Internal Audits of the organization in various departments which helped the management to strengthen the missing key controls and high Risk areas and to take corrective action immediately. * Successfully Handled Legal Issues: Recovery & Dispute Settlements * Consistent Revenue growth of 18-20% per annum, in spite of Economy meltdown in the past. |

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| **Work Experiences** |
| * Specialized in Freight Forwarding Industry with 16+ years of Experience in leading MNCs like BAX Global and UTi * Worked in Senior Management Level with extensive hand on experience in Management, Business leadership and working closely with Directors with an established record of success in significantly growing enterprise value. * Strong analytical powers in Reporting, Budgets, Cash forecasts, Business valuations, Audits and Legal matters. * Responsible for the integrity of financial information and systems. Recruited and Trained Staffs to take on bigger roles in the company. |

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| **Educational Qualification** |
| * PGDBM from K. C. Collage of Management Studies, Mumbai in May 1988 * B. Com from Mangalore University – May 1983 |

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| **Technical , Professional Skills** | |
| **Technical Skills:** MS Office, Advanced Excel, MS Word & Power Point Presentation, Tally,Oracle Accounting, EDI Enterprise, **SAP BPC** , On-line Banking applications, Hyperion Financial Management application. | |
| **Professional:** Participated in the Training workshop on **“Internal Audit Master Class”** in July 2015  Completed **ISO 9001-2008 Quality System Implementation** Course in June 2010  Completed **QMS Internal Auditor Training** Course in Oct. 2009  Completed the **Internal SOX Training** program in 2005  Undergone training on **Effective Leadership** from NIS Sparta in 1997 | |
| **Personal Details** | |
| Date of Birth | 20th November 1963 |
| Languages Known | English, Hindi, Kannada, Arabic- (general conversation) |
| Areas of Interest | Sports: Playing Cricket, Music: Singing, Traveling, Team Coaching & Counseling |
| Marital Status | Married |
| Nationality | Indian |

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| **Professional Experience : Total 25 years (16 years in UTi Group)** |
| 1. **UT Worldwide (India) Pvt. Ltd. Since November 1999 till date – 16 Years**   Worked as **Head - Reporting** in the Corporate office taking the responsibility of Reporting/Statutory & SOX Compliances/Cash flow/Audit/Treasury Function. Prior to that worked as Regional Manager-Accounts, Leading a team of 16 people in the Department, in Managing and Controlling the Finances & Accounting functions of the entire Western India of the Company consisting of 5 Freight Forwarding offices and 6 Contract Logistics and Distribution Branches in the Region.  **Roles & Responsibilities:**  Responsible for Budgeting, Forecasting, Financial Planning, Analysis, Financial Accounting, Report, Sox Compliance, Management of business matrix reporting, Tax, treasure and all General Accounting Function, Legal and Administration.   * Reporting Financials Numbers to the India and to Global Management (USA) monthly on Hyperion Financial Management Reporting as per US GAAP. * Preparation of yearly Schedule VI as per Company’s act and Financial Schedule as per IFRS. * Strategic Financial Planning and Analysis. * Controlling Treasury function- Maintained a decent cash flow helping in reduction of interest cost. * Operational Management Legal and Administration. * Responsible for the integrity of financial information and systems- Achieved Balance Sheet credibility through Establishing Accounting Policies and procedures across the Region. * Analyzing and awarding Contracts to 3rd parties -Laid Down online system for Vendor Authorization and payments saving considerable time and money for the organization and regular cost review of all Vendors. * Recruited and Trained Staffs at various Western Region Location and Motivating the present staff to take on higher responsibility. * Orchestrated Budget process with all Departments- Assisted the Company to reduce monthly expenses across all departments across India. * SOX & ISO Audit Compliance: To set-up of Effective Controls Systems in Various Departments as a part of SOX Compliance- Successfully implemented the ISO standards the Department and has no qualification in the Department for the past 4 years. Also done Quality Audit of other branches/Departments. * Credit controls & policies -Established Credit Control Policy for the Organization for speedy recovery of outstanding. Achieved the DSO of 30 days for the last few months. Significant timely recovery of outstanding with special focus on long disputed outstanding. * Successfully migrated from old Software system to the New Window Based integrated software with good control over accounting records/data.  1. **Bax Global (India) Limited. – From Feb 1997 to October , 1999 – 2 Years.**   Worked as a Sr. Manager – Led a team of 5 Accounts Staff and responsible for Finance & Accounting functions of Ocean Freight Division of Mumbai Branch.    **Key Achievements:**   * Strictly monitored and analyzed the Job Profitability of each shipment and turned the Ocean Division to a decent profit making centre in Mumbai.   **Role & Responsibilities:**   * Credit controls: Realization of outstanding strictly as per the Credit Norms. * Currency engineering too maximum profits and reduce losses : Tracking exchange rates to   Affect the remittance to overseas to gain on exchange gains.   * Implementing cost control measures across all departments.   **3. Gulf House Establishment, Saudi Arabia,** Group Company pioneer in Building Construction and Trading  In construction materials. **From July, 1988 to December 1995 – 7 Years.**    Worked as a Manager – Led a team of 15 people, responsible for Accounts, Administration and Import &  Export of Building Construction materials.  **Key Achievements:**   * Analysis and submission of various financial statements to the Management in taking various commercial decisions for the Group Company. * Implemented new Accounting software called Dac Easy Accounting System to the Group Company. Trained the entire staff members on various software like, Dac Easy Inventory System along with Bar Code Scanners in various stores & Generation of various cost sheets. * Strategic planning on purchase of building materials and spares. Strategic Planning in ordering inventories for multiple stores from various countries as per requirements. * Looking after the purchase requirements of the construction units. * Budgeting of the various Divisions.   **Objective:** To work in a globally competitive environment on challenging assignments that shall yield the twin benefits of job satisfaction and a steady paced professional growth.  Personal Agenda & Belief: To Provide leadership, operational oversight and system coordination of Financial Products and services to add value with accurate, insightful & timely information analysis and provide solutions that promotes informed decision making. |