RASIF

Email : [RASIF.318380@2freemail.com](mailto:RASIF.318380@2freemail.com)

Career Objective

To secure a responsible career opportunity where I can grow with the guidance of experienced mentors and sharpen my personal skills to deliver high performance, thereby making a significant contribution to the success of the organization.

Professional Experience

MARKETING EXECUTIVE - Maruti Suzuki India Private Limited (2015 - 2017)

Duties & Responsibilities

* Analyze the customer needs.
* Take the booking of vehicle, processing paper works and payments.
* Achieve the commitment of monthly targets.
* Arranging finance facility to needed customers and making paper work for insurance.
* Arrange the customer service of the vehicle as based on their dates.
* Evaluate vehicle complaints and convince the customers about complaints.
* Deliver the vehicle on promised time and arranging drivers for home delivery if needed.

MARKETING & SALES EXECUTIVE - Sniper Clothing (2013- 2015)

Duties & Responsibilities

* Provided exceptional services to the clients for better relation and retention of clients.
* Involved in decision making process to select best routes and strategies to implement in order to reach maximum sales level.
* Brand awareness programme.
* Managed the sales operation of the business to accomplish business strategy goals.
* Exceeded sales target of years 2014 to 2015: Successfully negotiated and closed new sales, prepared proposals and quotations, negotiated and won new contracts consistently.
* Contributed to identifying upcoming trend opportunities - Supported product development to enhance/develop current/new products.
* Kept in close contact with clientele to identify new opportunities and customers Maintained availability for addressing customer issues, queries and requirements.



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| --- | --- |
| Educational Qualification | |
| Bachelor of Commerce (Finance) |  |
| Manav Bharti University. | 2013-16 |
| Himachal Pradesh, India |  |
| Higher Secondary School, CBSE |  |
| Rajah senior secondaiy school, | 2012-13 |
| Trichur, kerala. |  |
| Strengths |  |
| • Rapid learner with strong grasping approach |  |
| • Vast software and computer knowledge |  |
| • Good team player |  |
| • Hard working to deliver the best |  |
| • Highly self-motivated |  |
| • Excellent in influencing the people. |  |
| • Able to motivate and negotiate people. |  |
| Computer Skills |  |
| • Microsoft office Application |  |
| • Tally ERP 9 |  |
| • C++ |  |
| Personal Details |  |

Date of Birth : 24 August 1993

Religion : Islam

Marital Status : Single

Nationality : Indian

Visa Status : Visit Visa (until 02 February 2018)

Languages Known : English, Hindi & Malayalam

Declaration

I hereby declare that the above mentioned particulars are true to the best of my knowledge and belief.