**ASHISH**

**E-mail:** [**ashish.319801@2freemail.com**](mailto:ashish.319801@2freemail.com)

**Seeking senior level managerial assignments in Supply Chain & Logistics Management / Materials Management / Procurement / Vendor Development & Commercial Operations with a growth oriented.Professional Overview****An astute, result oriented leader and dynamic professional with nearly 18 years of rich experience in spearheading Supply Chain & Logistics operations with key focus on bottom-line profitability. Certified Supply Chain Management Proven success and Comprehensive knowledge of Logistics, / Procurement, Vendor** **Development, Inventory management, Storage, Materials Management, Demand Planning-Forecasting, Ware House Management and Team Management.**

**Expertise in handling entire gamut of material management activities involving material planning, scheduling & procurement . Proficient in liaising with cross-functional divisions for ensuring smooth flow of operations & supply of required items.**

**Skilled in formulating strategies and handling supply chain management activities to strengthen effectiveness. Deft in implementing cost saving measures to achieve reduction in cost. and developing & implementing processes in line with pre-set guidelines.**

**Possesses ample knowledge about Warehouse Operation and generating & implementing Standard Operating Procedures for receiving, dispatch, picking, storing and transportation in the warehouse and training team members for maintaining compliance with these procedures.**

**Experienced in streamlining the system and procedures for effective inventory control for ensuring ready availability of materials to meet the orders & target and reducing cycle time and inventory levels by lead time and delivery time analysis.**

**Resourceful in ensuring suppliers meet service, cost, delivery and quality expectations as well as providing outstanding value in product technology and supplier innovation & negotiation.**

**A sound leader with strong communication & inter-personal skills, able to conceptualize and modify the systems & processes towards accomplishment of cost, profit and service objectives of the organization.**

**Core Competencies**

**Strategic Sourcing**

**Identifying and developing potential vendors for the right sourcing, achieving cost effective purchases of raw materials, eliminating construction bottlenecks and reduction in lead time.**

**Implementing systems for enhancing operational efficiency. Designing strategies for increasing production, saving cost and generating revenue for the company.**

**Planning all related activities such as Sourcing Techno–Commercial Evaluation, Negotiation, Recommendation, Ordering, Inspection, Expediting & Tracking, Reporting, Delivery, etc.**

**Purchase Management**

**Directing the development and implementation of key purchase / procurement strategies, contingency plans and ensuring that plans are aligned with project requirements.**

**Formulating budgets for timely procurement of various critical materials and ensuring uninterrupted supply of materials to negate production slowdown.**

**Materials Management**

**Formulating and implementing the project procurement strategy by developing / modifying strategy for purchase and establishing methods to achieve project targets and resource planning.**

**Meeting target orders by designing, implementing and monitoring procurement schedules.**

**Finalizing the specifications of materials, establishing quality & quantity limits for effective inventory control and reducing wastages.**

**Vendor Development**

**Checking the performance of the vendors based on various criterions such as percentage for rejections, quality improvement rate, timely delivery, credit terms, etc.**

**Overseeing follow-up with vendors for engineering deliverables, timely deliveries & ensuring timely payments.**

**Monitoring incoming materials supplied by vendors and ensuring they are as per quality & quantity specifications.**

**Assisting vendors in production processes and providing them suggestions for improving process efficiency.**

**Statistical Analyzing and Process Control**

**Carrying out Statistical Analysis (using Minitab), preparation of SCM Budget, Apply Lean Supply chain (Non-Manufacturing--Manufacturing) Methodology to reduce Working Capital and Increase productivity.**

**Defining Upper control limits and Lower control limits to each and every step in the process, implying reduction in Cycle/Process lead time at each and every step involved in Order to Cash Cycle.**

**Facilitating identification & Bridging of process Gaps (Through Lean & Business process Techniques). Ability to set KPI and monitoring through Dashboards.**

**Career Contour**

**Since May’ 2015 - Dolphin Development, (Dolphin Group) Doha, Qatar**

**As a Manager Supply chain, Dolphin Development JV with Turner & Townsend a UK based company working in different area in more than 56 countries. Turner & Townsend International Ltd. (UK), Construction Consultancy, Program and Project Management, Cost Management and Management Consultancy Services.**

**2006-2015 - Hemkund Coal Carrier Pvt Ltd.**

**(An Ex-Servicemen Pvt. Ltd. Company dully sponsored by DGR, Ministry of Defence, Govt. of India)**

**Hemkund Coal Carrier Pvt. Ltd was working under Coal India Ltd. In various units of Western Coalfield Ltd. Of**

**Chandrapur Area with turnover of 90 million (approx.). The company engaged in various coal**

**Transportation works from various site from coal transported to MSEB power plant (Asia’s largest thermal**

**power station) Responsible for Supply chain fulfillment with target.**

**Sr.Manager (Supply Chain):- The position responsible for whole operation of the company dealing with all govt. authority, all Coal India Ltd. Top level Management to executives the work on behalf of the Company. Also responsible to handle with junior officer for facing any problems for execution of the work and control over the overhead expenses and also to reduce the transportation cost. Fulfilling accounting financial objectives by forecasting requirements, scheduling expenditures and initiating corrective actions.**

**2005-2006 Triveni Coal Transport Pvt Ltd.**

**(An Ex-Servicemen Pvt. Ltd. Company dully sponsored by DGR, Ministry of Defence, Govt. of India)**

**Triveni Coal Transport Pvt. Ltd. Worked with Western Coalfield Ltd. A subsidiary of Coal India Ltd. (A Mini Ratna Company)with a turnover of 45 million (approx.).**

**Assistant Manager**

**The role was to participate in total execution work of western Coalfields Ltd.(A subsidiary unit of Coal India Ltd.) Also control over administrative work, Account dept. to finish target minimum required quantity to be transported. Administered the entire gamut of operations of the organization.**

**Responsible for Material Management and feedback to production planning as to material availability, dispatch order and production**

**1996-2005 Vanguard Carrier Pvt Ltd.**

**(An Ex-Servicemen Pvt. Ltd. Company dully sponsored by DGR, Ministry of Defence, Govt. of India)**

**Sr.Executive Logistics.**

**The role involved to look after whole logistics Dept.Managed the whole Business Finance of the Organization. Responsible for Budgetary Control, analysed new business and reviewed the same to provide feedback for the organization Conducted necessary liaisons with management in Wani, Wani North Area and Chandrapur Area of WCL.Managing Global procurement systems and cycle times to ensure optimal efficiency. Managing inventory levels of raw material and equipment in line with forecasts. Meeting service level agreements.**

**1993-1996 Ex Servicemen Patliputra Coal Carrier Pvt Ltd**

**(An Ex-Servicemen Pvt. Ltd.Company dully sponsored by DGR, Ministry of Defence, Govt. of India)**

**Executive.**

**This position is to execute and helping the seniors of members for execution of work in different units of work sites.**

**Academic Credentials**

**Matriculation in 1984 – 1st**

**Intermediate in 1986 – 2nd**

**B.Sc. Mathematics in 1989 – 2nd**

**M.Sc. Mathematics (Operation Research and Binary Theory) in 1991 – 2nd**

**Professional Credentials**

**E.M.B.A. (Finance) Central India Institute of Management Studies, Nagpur in 2014 - “A” Grade**

**IFRS (International Finance Reporting Standard) from IACT Global, New Delhi in 2014 - 84%**

**SAP (FI) from Central India Institute of Management Studies, Nagpur in 2015 - “A” Grade**

**Supply Chain Management, Logistic Management and Inventory Management in 2016**

**IACT Global, New Delhi**

**Professional Trainings**

**CSCP (Certified Supply Chain Professional) Training from Chicago Training Consultant**

**dully attested by Supreme Educational Council, Doha, Qatar Govt. in 2016**

**IT Skills**

**Tally.ERP-9**

**Tools / Packages MS Office 2003 / 2007 / 2010**

**Operating Systems Windows XP / 7,**

**Windows 10/ Outlook express**

**Personal Dossier**

**Date of Birth :- 7th October, 1968**

**Nationality:- Indian**

**Languages know:- English, Hindi & Bengali**

**Current Location:- Al Riga ,Dubai**

**Visa Status :- Visit visa**

**Driving License:- India**

**Preferred Location:- UAE (Sharjah/Dubai/Ajman etc) , Any location in middle east**