**HAFIZ ASHAD ALI KHAN**

[Hafiz.321120@2freemail.com](mailto:Hafiz.321120@2freemail.com)

Date of Birth: 01-08-1988

**OBJECTIVE**

**Seeking a Competitive Position in a Dynamic Organization, Where my Management and Interpersonal skills can be best utilized to contribute towards the Achievement of Company Goals**.

**EXPERIENCE**

**SYNGENTA PAKISTAN**– MNC (Agrochemicals & Pesticides)

April 2016 – Sept 2016 (**Trainee-Supply department**)

* Liaison with sales team and plant (Karachi) to replenishment of products
* Learn to coordinate warehouses and transporter daily for stock movement
* Learn the distribution tool and Sales transfer Order on **SAP**
* Work with planning team to understand the planning flow
* Understand and develop the SOP of “primary distribution of finished goods” and learnthe complete (inbound to outbound) SC structure of Syngenta

**PAK HY-OILS LIMITED**(Transformer Oil & Lubricants)

May 2014 – NOV 2014 | Customer Management Executive- logistics

* Liaison with internal company departments and maintain records of sales, receipts, outstanding dues and all other relevant information
* Managed the entire order cycle so as to enhance business development and ensure sustainability and customer satisfaction.
* Resolving any arising problems or complaints.
* Planned and arranged logistics required shipments
* Distribution and dispatch, with regular follow-up, of invoices to the customers
* Coordinate transporter for products movement

**DAWN MEDIA GROUP**

June 2013 – August 2013 | INTERNSHIP (MARKETING)

* DAWN Lifestyle Exhibitions
* Social media correspondences
* Content updates on social page

2016 – IQRA UNIVERSITY (IU)

**EDUCATION**

**MBA-SUPPLY CHAIN MANAGEMENT |**Oct, 16

Majors:

* Enterprise Resource Planning - SAP
* Logistics Management
* Procurement & Sourcing
* Channel Management
* Strategic Marketing Management

2015 – IQRA UNIVERSITY (IU)

**BBA-H– General|** Dec, 15

**CORE COMPETENCIES SKILLS**

* Inventory/ Material Management
* Operational logistics management
* Negotiations & Vendor Management
* Adapt new challenges
* Ability to handle pressure
* Proficient in “MS OFFICE”

**TERM PROJECTS RESEARCH**

* **Thesis** “ The impact of risk dimensions on supply chain performance”**( MBA FINAL)**
* Procurement and Sourcing operation of Pakistan Beverage ltd.(**Pepsi**)
* Logistics Management flow of **EBM**- English Biscuits Manufacturer ltd.
* Channel management – Report on channel flow& distributionsystem of “**TCS**”
* Research on “Effects of various BTL advertisements media on level of sales.

**ACHIEVEMENTS**

* **HAFIZ-UL-QURAN**
* Played professional cricket
* Represented regional cricket team (Karachi region) in 2006-2007
* Played and lead university team at ‘HEC’ cricket tournaments
* Participated and organized sports events at University

**REFERENCES**

Available upon request