# Manosh

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 **PROFILE**

With my vast gained experience in the warehousing, apparel, shipping, logistics, and transportation, container yard exposure which I gained in the previous work places both in Sri Lanka and overseas. Mainly focusing on cost saving, improve the productivity, error free operation, be a management tool to the team members. Use all my capabilities and the strong and friendly contacts I have with the shipping lines in Sri Lanka and UAE. Finally to bring the team a responsible and key department to the entire organization and to build a better target achieved, active department.

Can do Attitude, Like Challenges and believe in team work for better results.

**KEY ACHIEVEMENTS**

* Cost saving, inventory management, pick and pack operation for the buyers such as LL Bean, Oshkosh b gosh, Debhanams as per clients instructions **IDQ (Ideal Delivery Quantity) /MDQ (Minimum Delivery Quantity)**
* Skilled developments, productivity, efficiency improvements.
* Introduced the captain copy issuance at the APLL customer service desk for vendors through the contracted shipping lines cutting down the delays to shippers by 80%.
* Ensure that all the staff follows the health and safety measures, work shop floor, yard plan implementation.
* Cleanliness of the office premises and surroundings to give customers a clear cut first impression of the organization.
* Best Team award for cost saving and reducing archive storage charges and on stationary.

**EMPLOYMENT EXPERIENCE**

**From 31st October 2015 to 21 st August 2016** Worked as the operations manager for **Kanoo shipping Jubail, kingdom Of Saudi Arabia. As operation Manager for Jubail, Ras Al- Khair, and Al-khafji** APL / MAERSK vessel operations directly handled by me for smooth turn around. Handling of Chemical / break bulk such as urea/sulphur /small tugs/general cargo vessel. Project cargo, Crew changes, Husbandry services to the vessels.

I was in charge of 12 Saudi Nationals (Boarding Staff) and 9 vessel operators to make sure the smooth and fast turn around of the vessels that are calling under our agency both at Industrial / Commercial port and also crew movements of the vessels calling under Aramco, Saipem.

**KPI – KEY PERFORMANCE INDICATORS**

to ensure that the company or department runs as smoothly as possible. oversee logistics management, which includes making sure that the company has the equipment and procedures in place to give customers the best product or service possible. coordinate with the finance department ensure that the budget is reasonable for the operations the company needs. responsible for making sure that the company’s machinery , man power is up to date and the proper safety protocols are in place. use both creativity and problem-solving skill in order to create and implement plans to help company succeed. create plans for new product roll-outs or company restructuring. leadership and communication skills to interact effectively with the company’s employees and customers. confident and respectful, while offering employees support when needed. multitask and manage stress oversee multiple operations.

**SIGNFICANT ACHIEVEMENTS**

100% recovery of out standing from the customers within three months.

0 complains from the vessel owners/charters/masters

**From 20th July 2014 to 1 st November 2014** worked as the **Branch Manager at Middle East container repair co llc. MECRC U.A.E Jebel Ali free zone**

Duties and responsibilities

Make sure that all the container repairs done according to IICL standard within the repair time limit, ensure staff and workers visa renewals and performance appraisals, coordination with the team, on time payment receivables, credit application follow up with accounts department.

* **From 2013 April to February 2014** As Head of Logistics at **PARADIGM CLOTHING (pvt) Ltd -** as overall in charge of Logistics process to make sure all the departments work together to achieve the best end results to the company.
* From 2011 August to 2013 April **TIMEX & Fergasam Group** as Assistant Manager Exports
* Responsible for the entire export process from time the PSD (pre shipment document) received to export department and up to the container delivery point at the port.
* **APL Logistics Limited** **from 9th July 2001 to 31st December 2010**

Operation Assistant  Duties & Responsibilities Assist the supervisors on all operational activities / Timely update of ACS 123 for major accounts / Preparation of drafts bills of Ladings & flowing up with carriers on arrivals departures of vessels/Coordination with local vendors and etc.

* Buying offices & carrier with regard to consolidation, cargo cut-offs acceptance / submission of vendor declarations.
* Updating EDI Transmission.
* **Promoted as Analyst Operation in 2004 01st June 2004**

Accountabilities

* 3 PL value added service
* Account receivables management
* Invoice process system
* Vendor management program
* Operational excellence Management
* PR with customers
* Space allocation / bookings Management
* Communicate independently with all customers (local/overseas)

Buying agents, shipping lines, nvocc operators, container freight stations etc

* Actively participated in various Quality Projects Improvements for monetary savings to the company such as paper recycling programs.
* **Mclarens Container Depot from January 1989 to 1999** As Chief superintendent of container freight station.
* **McLarens Services**

(Middle Management Grade) from 04th January 1989

Duties & Responsibilities

* In 1989 I was confirmed and absorb to McLarens containers where I gained experience in container stuffing/de stuffing/planning & all relevant areas in the container freight station/Container transportation and handling..

**EDUCATION**

* Bachelor of Business Management Degree of the Open University of Sri Lanka in 1994.

**TRANING ACQUIRED**

* Warehousing Services Stage 1 & 2 in 2003
* Global Freight Forwarding 1  7 in 2006Supply Chain Management unit 1 in 2003In 1994 **(Employers federation of Ceylon)** on Roll of supervisors.Planning organizing & controlling / communication/team leadership/motivation/decision making/ performance appraisal/ industrial relations/ employees disciplining & counseling
* In 1996 ACT **(Association of container transporters)** technical seminar on cost effective maintenance **Covering subjects of,**
* Automotive electrical maintenance/ roll of driver in a cost effective exercise/Fuel efficiency management/Maintenance/ quality management.
* In 1998 On customs /port & air cargo procedures & facilities for exporters **(NATIONAL CHAMBER OF EXPORTERS)**
* In 2006 January Training on Cross border logistics in the era of globalization conducted by the **CINEC MARITIME CAMPUS** (Colombo international nautical & engineering college) in collaboration with Fortune Institute of international business, NEW DELHI.

**INTERESTS**

Industry Knowledge sharing, learning activities, wild life, music, eco tourism