##### C:\Users\iqbal pc\Desktop\zeeshan.jpg

##### ZEESHAN

##### ZEESHAN.322752@2freemail.com

**CAREER SYNOPSIS**

* Over**8years** of challenging career in Retail Management and Merchandising.
* In-depth knowledge of servicingStock and Staff Management, Store Management.
* In-depth knowledge of Visual Merchandising and Space management.
* Skilled at planning and budgeting; employee training, adherence to company standards.
* Supervising inventory control and improved maintenance.
* Respected and trusted sales associate with high ethical standards.
* Hardworking and self-motivate cope to work in all environment.

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| **Expertise:****Knowledge of Staff Training and Mentoring ~ Customer Management ~Store Management ~ Inventory Controls/ Damage ~ Visual Merchandise Display ~Retail Operations ~ Documentation ~ Profit and Loss Controls****EDUCATION*** **Bachelor Degree in Arts from CALCUTTA UNIVERSITY 2007**
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**PROFESSIONAL EXPERIENCE**

JUMBO ELECTRONICS,UAE-SINCE JANUARY 2015

**SECTION INCHARGE**

**Job Responsibilities:**

To personally provide excellent standards of selling & customer service by:

* Maintaining and providing comprehensive product information to customers.
* Understanding and demonstrating customer care and high levels of customer service.
* Displaying good listening skills to identify customer needs.
* Confidently making and closing sales.
* Looking for link selling opportunities which will increase basket spend.
* Understanding the importance of bestselling lines and feature hotspots.
* Dealing with Inventory Control&Stock requisitions.
* Replenish stock and maintain high standards of merchandising and housekeeping by ensuring that goods are attractively displayed and correctly priced in line with ticketing guidelines.

**Achievement:**

* Achieved an average of 126% of sales targets within first three months of joining.

**LANDMARK GROUP, EMAX, QATAR -NOVEMBER 2010 TO NOVEMBER 2014**

**DEPARTMENT INCHARGE**

**Job Responsibilities:**

* Responsible for Department sales & customer loyalty program.
* Greet customers and ascertain what each customer wants or needs.
* Maintain records related to sales.
* Dealt with Inventory stock and requisition of new stock.
* Increase the customer base by adding new customers to the mailing list.
* Practice security measures that help prevent theft and understand the procedures for handling shoplifters.

FUTURE AXIOM TELECOM LIMITED, INDIA - SEP 2008 TO OCT 2010

SALES ASSOCIATE

**Job Responsibilities:**

* Responsible for GSM and CDMA mobile sales.
* Responsible for new SIM card connections and maintenance of database.
* Dealing with Inventory control on daily basis.
* Dealing with Cash Management.
* Teaming up with co-workers to ensure proper customer service.
* Building productive trust relationships with customers

**PERSONAL PARTICULARS**

**Date of Birth:**27th of September, 1982

 **Date of Expiry:** 11/03/2017

**Languages Known:**English, Hindi, Bengali,and Urdu&Arabic (Elementary)

**Nationality:** Indian

**Marital Status:**Married.

 **Visa Status:**Employment Visa.