** CURRICULUM VITAE**

**Anand**

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: Al Fahidi, Dubai, UAE

**SUMMARY**

Three years of professional experience in sales, excellent analytical and problem solving ability with good coordination and people-management skills; effective communicator; expertise in managing customer relations; reliable, passionate, goal-oriented and customer focused working style; able to work effectively in global environment.

**WORK EXPERIENCE**

**2012 – 2015, India**

(22nd August 2012 till 20th Nov 2015)

**Branch In charge**

* Developing, implementing and maintaining a business plan for the branch.
* Coordinating sales, purchasing, distribution, warehousing and staff costs.
* Focusing on achieving new customer targets.
* Managing the daily activities of the branch. Enforcing the companies policies, principles, and procedures.
* Inspiring and motivating staff.
* Identifying then addressing team training and development needs.
* Coaching and developing staff to improve the business.
* Providing excellent service to customers interpreting, analyzing and producing sales & financial data.
* Enhancing awareness of the company branch and brand.
* Liaising with the Area Manager to develop innovative marketing strategies.
* Communicating clear business messages to staff.
* Responsible for dealing with complex and diverse managerial problems.

**ACHIEVEMENTS:**

* Successfully achieved targets within the set deadlines.
* Outstanding performance and lasting contributions to the company.
* Successfully sold and marketed the product in the branch.
* Best sales- 2014 in the Branch.

**EDUCATION**

* **Bachelor of Social Work (BSW), (2010)**

Sri Bhuvanedra College (Mangalore University), Karkala, India

* **Pre – University (11th& 12th Grade), (2007)**

Govt. Pre-University (Kuvempu University), N.R Pura, India

* **Higher Secondary School, (2005)**

Sri Bhuvanedra College (KARNATAKA BOARD), India

**TECHNICAL SKILLS**

**APPLICATIONS – BASIC**

* MS Office documents
* MS Excel,
* Open Office
* MS Access
* MS Power point Presentation

**SPECIALIZED TRAINING**

* Leadership Fundamentals Trainings.
* Managerial Skills and Problem solving and decision making.
* Advanced sales and negotiation skills.

**AWARDS AND INTERESTS**

* Received Appreciation certificate in Best Sales in the branch 2014.
* Received succession certificate in Successfully sold and marketed the product in the branch.
* Participated Three NCC Camps ( ATC, CATC and Nav sainik).
* Best Volleyball Player: Pre University.
* Avid High Jump Player: Mangalore University.

**ACCOMPLISHMENT**

* Received National Service Scheme Certificate from the department of Pre- University Education.
* Received Pre Nau Sainik certificate from National Cadet Corps.

**PERSONAL**

* Born on 21st March 1989.
* Indian National.
* Language Proficiency – English, Hindi, Kannada and Konkani.