**Lavish**

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Date of Birth: 4th January 1982

**PERSONAL SUMMARY**

A highly versatile, efficient and innovative business manager with twelve years of experience in jewelry industry, and a strong affinity towards product innovation. Highly process oriented, I have helped 3 companies to set the right foundation with robust day to day business management, stock management and book keeping process. Comfortable with working in a fast paced, growth oriented environment, with a proven track record of delivering on challenging projects successfully within set timelines.

Retail industry is consumer focus and building relationship is key. I strongly believe delivering high quality products to the customer with all transparency is the most appropriate method of converting the customer into a loyal customer.

**Work Experience**

**Store Manager**

**January 2014 – till present**

Being a key member of the business, my primary responsibility is to manage day to day operation ensuring all delivery, booking keeping and stock management as per the process with 100% accuracy. Some of responsibility I own:

* Monthly business profitability
* Promotional strategies & execution
* Sale closure
* End of day stock tracker
* Invoicing
* Managing relationship with the suppliers/vendors
* Staff/Sales team training

JB Bangles – Gold Bangle Manufacturer

Business Partner

October 2013 – November 2014

Co founder of JB bangles, my primary responsibility was to manage a profitable business with target production of 45KG per month. In addition, managing clients and product innovation were the key departments I expertise in.

I was the partner of the business. Led a team of 15 people wherein I was responsible for handling the operations of the factory, handling customers and customer accounts.

KK Bangles

Business Owner

October 2004 – September 2013

KK Bangles was established in 1980 andmy addition to the family business witnessed a transformation. Most of the early years in the business was spend understanding the day to day execution of the business and transforming the manual processes to automation/digital. During this period I mastered the business tactics to manage operations at scale.

Summary of responsibilities:

* Business P/L
* Business expansion
* Machinery purchase
* Product innovation
* Delivery
* Book keeping

Skills and Interest

Ideating new designs for Jewelry (Bangles)

Working on Microsoft Office

Exploring new gadgets and software

Cycling, Running and swimming

**Languages Spoken**

Languages – Hindi | English